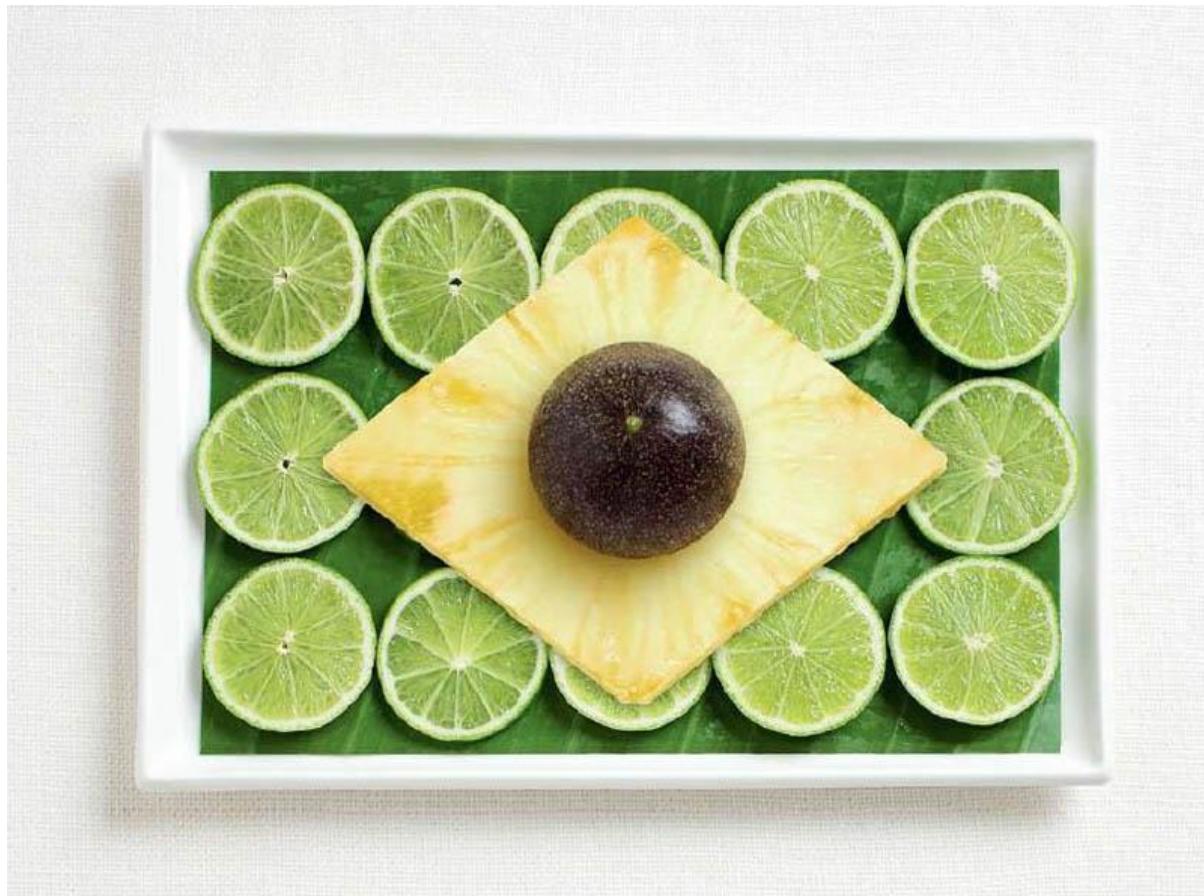


ESTUDO DE MERCADO

EXPORTACAO DE PRODUTOS ORGANICOS BRASILEIROS PARA O CANADA

Pesquisa elaborada pelo Setor de Promoção Comercial (SECOM) do Consulado Geral do Brasil em Vancouver



1. INTRODUÇÃO

Com a regulamentação da legislação nacional sobre orgânicos de 2011, a oferta de produtos orgânicos no mercado brasileiro tem crescido fortemente. Em outubro de 2016, o Ministério da Agricultura divulgou que a agricultura orgânica movimentou cerca de R\$ 2 bilhões e a expectativa é que, em 2016, esse número alcance R\$ 2,5 bilhões.¹ A produção de orgânicos está distribuída por todas as regiões do país, e quase ¼ dos municípios brasileiros registram esse tipo de produção.²

Em paralelo ao crescimento nacional, o governo federal vem fomentando o aumento da exportação de produtos orgânicos brasileiros. Atualmente, o Brasil exporta produtos orgânicos para quase 80 países, e os dez destinos com maior volume de produtos em 2015 foram, por ordem: EUA, Alemanha, Holanda, Canadá, França, Reino Unido, Argentina, Austrália, Suécia e Bélgica. Os principais produtos exportados foram matérias primas semi-processadas, como: açúcar, óleo de dendê e outros óleos vegetais, castanha de caju, sucos de frutas (açaí), mel, erva-mate, frutas tropicais congeladas, café, preparações capilares, própolis e cachaça.³

Várias iniciativas vêm sendo desenvolvidas para ampliar o número de países-destino dos orgânicos brasileiros, bem como o volume, diversificar os produtos exportados, e facilitar a entrada em mercados. A Apex é uma das entidades do governo federal mais engajadas nessa meta de internacionalização de empresas brasileiras que produzem orgânicos, com destaque para o programa “Organics Brasil”.

É nesse contexto de expansão e de busca de novas oportunidades que se situa o presente estudo de mercado. O objetivo geral é fornecer panorama geral do potencial para a venda de produtos orgânicos brasileiros no mercado canadense, com especial atenção para a província da Colúmbia Britânica.

¹ <http://www.brasil.gov.br/economia-e-emprego/2015/10/agricultura-organica-deve-movimentar-r-2-5-bi-em-2016>

² <http://www.agricultura.gov.br/comunicacao/noticias/2016/06/22porcento-dos-municipios-brasileiros-tem-producao-organica>

³ <http://exame.abril.com.br/negocios/dino/exportadoras-de-organicos-apostam-no-aquecimento-do-mercado-externo-dino89084364131/>

2. O MERCADO DE PRODUTOS ORGANICOS NO CANADÁ

O Canadá possui um dos mais fortes mercados de orgânicos no mundo. O valor do mercado canadense de orgânicos está estimado em CAD\$ 4 bilhões/ano (FiBL & IFOAM, 2016). O país é o 5º maior mercado consumidor de alimentos orgânicos, e está entre os dez maiores consumidores per capita de produtos orgânicos (Figura 1). Excluindo-se o mercado europeu, o Canadá é o 2º maior do mundo no ranking de consumo de orgânicos per capita (Figura 2).

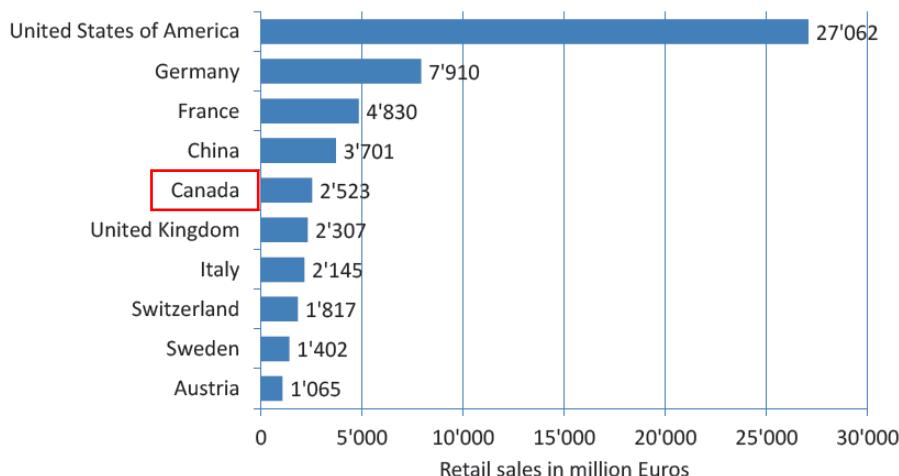


Figura 1: Países com maiores mercados para alimentos orgânicos, 2014

Fonte: FiBL & IFOAM, 2016

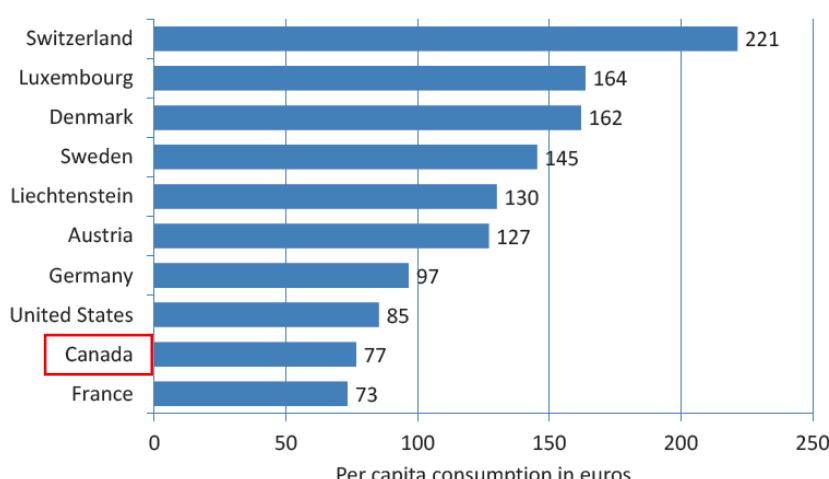


Figura 2: Países com maior consumo per capita de alimentos orgânicos, 2014

Fonte: FiBL & IFOAM, 2016

A demanda por produtos orgânicos vem se expandindo continuamente desde a segunda metade dos anos 2000. De acordo com um estudo detalhado, publicado pela *Canada Organic Trade Association* (COTA), em 2013, 98% dos canadenses declararam que sua expectativa era de manter o nível ou consumir mais produtos orgânicos nos próximos anos. Juntamente com a crescente demanda doméstica, acordos comerciais têm facilitado a venda de produtos orgânicos canadenses para os

Estados Unidos, Japão e Europa, fomentando o interesse na produção desses produtos (COTA, 2013a). O mercado canadense de orgânicos cresceu 20% entre 2013 e 2014, e a expectativa é de continuação no crescimento anual do setor em dois dígitos (FiBL & IFOAM, 2016).

Estima-se que 58% dos canadenses comprem produtos orgânicos semanalmente; essa frequência sobe para 61% entre aqueles com nível superior, e 63% entre os habitantes de grandes centros urbanos (COTA, 2013a). A escolha por produtos orgânicos está alinhada com valores sociais e ligadas a considerações de saúde e meio ambiente. A busca dos consumidores por transparência é uma outra tendência que reforça o interesse por orgânicos e a atenção para certificação e garantia de qualidade dos produtos. A expectativa de consumo de produtos orgânicos é bastante alta entre os jovens consumidores entre 18 e 34 anos. O consumo de produtos orgânicos por essa fatia do mercado já é elevado, e espera-se que cresça à medida que eles tenham filhos.

1.1. PROVÍNCIAS



Figura 3. Províncias canadenses

No mercado canadense de produtos orgânicos, a província de Ontario possui o maior volume de compras: 30% do consumo nacional. No entanto, o destaque nacional é para a província da Colúmbia Britânica, onde os produtos orgânicos possuem maior preferência de consumo. Enquanto apenas 13% da população canadense vive na província, em 2013 seus habitantes foram responsáveis por 26% das compras de alimentos orgânicos do país e 22% da compra de alimentos e bebidas orgânicos no Canadá.

Dois-terços da população da Colúmbia Britânica consome produtos orgânicos semanalmente – trata-se da província com o número mais alto de consumo semanal per capita (Figura 4). Entre outros motivos, deve-se às atitudes e percepções da população dessa província em relação a produtos orgânicos (COTA, 2013b):

- Mais da metade dos habitantes da Colúmbia Britânica acreditam que a agricultura orgânica é melhor para um meio ambiente saudável e que produtos orgânicos são mais nutritivos;
- Mais da metade dos habitantes da Colúmbia Britânica procuram evitar Organismos Geneticamente Modificados (OGM) em sua alimentação;
- Dois-terços dos habitantes da Colúmbia Britânica estão dispostos a pagar mais por alimentos que eles acreditam ser mais saudáveis para eles e suas famílias, e
- Os habitantes dessa província são mais atentos à leitura de rótulos em produtos do que os de outras províncias canadenses.

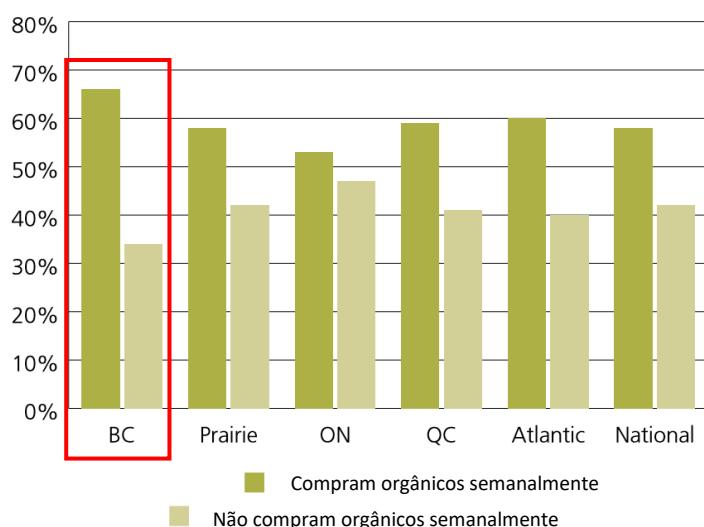


Figura 4. Percentual da população que compra produtos orgânicos semanalmente

Nota: “BC” = Colúmbia Britânica; “Prairie” = Alberta, Saskatchewan e Manitoba; “ON”= Ontario; “QB” = Quebec; “Atlantic” = Nova Brunswick, Nova Escócia, Newfoundland e Labrador, e Ilha de Príncipe Edward

Fonte: COTA, 2013b

Avalia-se que esse comportamento seja fruto de um pioneirismo histórico da província com movimentos a favor da natureza e percepção de saúde de um ponto de vista holístico. Cabe ressaltar que a ONG Greenpeace nasceu em Vancouver no início dos anos 1970, e que a província da Colúmbia Britânica é aquela com o maior número de lojas de produtos naturais per capita do país (COTA, 2013^a, 2013^b). A conjunção desses fatores, apoiada pela renda per capita elevada, facilitou o surgimento e a consolidação de uma comunidade de consumidores “ecologicamente conscientes” e dispostos a pagarem mais por produtos orgânicos.

Na província da Colúmbia Britânica, o consumo semanal de produtos orgânicos é bastante elevado em vários grupos sociais (COTA, 2013b):

- 78% daqueles na faixa etária de 55-64 anos;
- 79% das famílias com rendimento anual superior a CAD\$ 100.000;
- 75% das famílias com pelo menos uma criança com menos de 2 anos, e 70% entre as famílias com pelo menos uma criança entre 2-17 anos;
- 73% daqueles com nível superior.

A cidade de Vancouver – a maior na província da Colúmbia Britânica, e centro da terceira maior região metropolitana do país – é a mais forte do Canadá para o mercado de alimentos orgânicos: 78% de seus habitantes compram esses produtos semanalmente (COTA, 2013b).

1.2. PRODUTOS

No Canadá, não restam dúvidas de que o segmento dominante na venda de orgânicos é o de alimentos. De acordo com dados de 2012, o mercado total para produtos orgânicos foi de CAD\$ 3,5 bilhões; desse total, 80% – CAD\$ 2,8 bilhões – foram gastos no setor de comidas e bebidas orgânicas (excluindo bebidas alcoólicas), como detalhado na Figura 5.

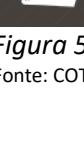
Segmento	Vendas (CAD\$ milhão)
	Total alimentos e bebidas orgânicas (excluindo bebidas alcoólicas) 2.823,1
	Bebidas alcoólicas orgânicas 135,0
	Suplementos alimentares orgânicos 34,4
	Fibras orgânicas (tecidos e vestuário) 24,2
	Cosméticos e perfumaria orgânica 41,1
	Comidas orgânicas para animais 4,1
	Produtos orgânicos de limpeza doméstica 8,2
	Flores orgânicas 3,0
	Exportação canadense de orgânicos 458,0

Figura 5. Venda de orgânicos no Canadá em 2012, por segmento
Fonte: COTA (2013a)

Nacionalmente, a maior parte do consumo de alimentos orgânicos ocorre no setor de frutas e verduras, responsável por 40% das vendas. Em seguida, bebidas (16%), laticínios e ovos (15%), pães e grãos (12%), e alimentos preparados/industrializados (8%); finalmente, condimentos e lanches (“snacks”), cada um com 4% do mercado, e 1% de carnes.

No critério bebidas, o café orgânico é o produto mais consumido. O mercado canadense de café – orgânico ou não – é considerável. A bebida é nada menos do que a mais popular entre adultos (>16 anos) canadenses: estima-se que dois-terços dos adultos do país consomem pelo menos uma xícara de café por dia, com uma média de 3,2 xícaras/dia; em 2015, a indústria do café no Canadá movimentou CAD\$ 6,2 bilhões. Ou seja, existe clara oportunidade para vendas de café orgânico brasileiro no mercado canadense, tanto café verde quanto torrado. A tendência atual é de valorização do café de origem única (ao invés de *blends*), por produtos com certificações orgânica e ética (“fair trade”), e com indicação de como o café foi cultivado, processado e torrado. Nas palavras de um portavoz da Associação Canadense de Café, “os consumidores valorizam transparência”.⁴

Ainda em relação ao consumo de café orgânico, novamente a província que mais se destaca é a Colúmbia Britânica. Apesar de contar com somente 13% da população nacional, 35% de todo consumo de café (verde) orgânico do país ocorre nessa província. Como detalhado na Figura 6, à exceção de frutas e verduras, esse foi o produto orgânico mais consumido na província em 2012. Segundo o diretor da Associação Canadense de Café, em 2012 a familiaridade [awareness], no nível nacional, com as designações “café fair trade” e “café orgânico” era de 51% e 58%, respectivamente; em comparação, o grau de familiaridade com essas mesmas categorias entre o público da Colúmbia Britânica era de 65% e 87%. Enquanto 28% dos entrevistados de uma pesquisa feita pela Associação diziam comprar café orgânico, esse número na Columbia Britânica era de 42%.⁵

⁴ <http://www.foodincanada.com/features/quality-cuppa/>

⁵ <http://www.bcbusiness.ca/bc-roasteries-from-bean-to-brew>

Top five organic performers in each product category in BC
Grocery banners, mass merchandisers and drug stores, 2012

Fruit & Vegetables \$83.42M	Beverages \$30.29 M	Bread, Grains & Baking Aids \$25.4 M
1. Fresh Fruit \$31.14 M 2. Fresh Vegetables \$27.21 M 3. Pre-Packaged Salads \$19.65 M 4. Frozen Fruit \$0.87 M 5. Dried Beans \$0.81 M	1. Coffee (Roast & Ground) \$15.41 M 2. Soya Drinks \$6.86 M 3. Juices/Drinks (Shelf- Stable) \$3.31 M 4. Tea \$1.51 M 5. Juices/Drinks (Refrigerated) \$1.47 M	1. RTE Cereals \$7.83 M 2. Bread (Commercial) \$ 6.94 M 3. Crackers \$2.00 M 4. Pasta (Dry) \$1.67 M 5. Hot Cereals \$1.53 M
Dairy & Eggs 17.06 M	Packaged & Prepared Foods \$14.78 M	Condiments \$ 7.89 M
1. Yogurt Products \$11.79 M 2. Milk \$9.77 M 3. Eggs \$3.99 M 4. Butter & Dairy Spreads \$0.97 M 5. Cheese (Exact Weight) \$0.60 M	1. Soup \$5.09 M 2. Baby Food \$1.76 M 3. Tofu Products \$1.41 M 4. Peanut Butter \$1.12 M 5. Pasta Sauce (C & B) \$0.81 M	1. Cooking Oils \$2.02 M 2. Spices \$ 0.94 M 3. Pure Maple Syrup \$0.93 M 4. Honey \$0.63 M 5. Mexican Salsa, Dips & Garnishes \$0.61 M
Snack Foods \$ 4.82 M	Meat, Poultry & Seafood \$ 2.99 M*	
1. Nutritious Portable Foods \$2.03 M 2. Snack Foods \$1.25 M 3. Chocolate \$0.94 M 4. Snacking Fruits, Nuts & Seeds \$0.32 M	1. Fresh Meat & Poultry \$2.45 M 2. Frozen Seafood \$0.54 M	

Figura 6. Cinco principais orgânicos em cada categoria de produtos, Colúmbia Britânica (2012)
Fonte: COTA (2013b)

Além do café orgânico, existe uma percepção de que a falta de tempo disponível no dia-a-dia reforça o interesse em produtos alimentícios convenientes, tais como frutas e verduras orgânicas congelados. Segundo o relatório do COTA (2013), a oferta desses produtos nesse formato ainda é limitada. Acreditamos que esse seja outro setor com grandes possibilidades para produtos brasileiros, já que o congelamento é uma forma de minimizar o impacto da distância na venda de frutas frescas e facilmente perecíveis e ainda contribui para a agregação de valor ao produto.

3. REGULAMENTAÇÃO DE PRODUTOS ORGÂNICOS

Desde 2009, os produtos orgânicos comercializados no Canadá estão sujeitos à certificação federal obrigatória. A única exceção é feita a produtos produzidos e comercializados dentro da mesma província, que ficam isentos da obrigatoriedade. A *Canadian Food Inspection Agency* (CFIA) é a agência do governo federal canadense encarregada de regulamentar os produtos que se apresentam como orgânicos comercializados 1) entre províncias, e/ou 2) importados de outros países ou exportados a partir do Canadá.

Além da certificação nacional, algumas províncias possuem suas próprias certificações provinciais, caso da Colúmbia Britânica, Manitoba, Quebec, e Nova Brunswick. Essas certificações subnacionais são voluntárias; no entanto, em 2018, haverá na Colúmbia Britânica a obrigatoriedade de certificação orgânica provincial para a venda de todos os produtos alimentícios ditos orgânicos.

A legislação federal – aplicável a todos os produtos importados para o país – define quais os produtos são de fato orgânicos, de modo que os consumidores não estejam sendo vítimas de propaganda enganosa. O documento detalhando todas as especificações e requerimentos referentes ao uso apropriado do termo “orgânico” chama-se *Organic Products Regulations*.

***ORGANIC PRODUCTS REGULATIONS* (documento completo, em inglês e francês)**

<http://laws-lois.justice.gc.ca/PDF/SOR-2009-176.pdf>

Um produto é considerado certificado como orgânico se ele tiver sido certificado por uma organização acreditada que esteja de acordo com o *Canadian Organic Standards*. Qualquer rótulo que apresente o logotipo de certificação orgânica canadense ou diga conter mais de 70% de ingredientes orgânicos é obrigado a incluir o nome da organização certificadora. O uso do logotipo “*Canada Organic*” é voluntário, mas só é permitido para produtos com mais de 95% de conteúdo orgânico, devidamente comprovado de acordo com os requerimentos das regras federais.



Pela regulamentação federal, algumas declarações são proibidas por lei. Por exemplo, nenhum produto pode declarar-se “100% orgânico”: todo produto com conteúdo orgânico >95% é considerado “orgânico”. A frase “*certified organic*” (“certificado como orgânico”) a princípio também não é permitida, por implicar que nem todos os produtos orgânicos vendidos no país são certificados, quando de fato *todos* os produtos orgânicos passam por certificação federal. Permite-se o uso da frase somente se vier acompanhada pela entidade responsável pela certificação (“*certified organic by...*”). A legislação federal também não permite a expressão “produzido(a) com ingredientes orgânicos”.

Produtos com 70% a 95% de conteúdo orgânico devem declarar o percentual de orgânicos na embalagem, e produtos com menos de 70% de conteúdo orgânico podem indicar somente quais ingredientes são orgânicos no rótulo de ingredientes.

No caso de produtos importados, existem dois caminhos para que esses possam se apresentar no mercado canadense como orgânicos. O primeiro é a certificação pela CFIA com base no *Canadian Organic Standards*. A outra forma decorre da existência de um acordo de equivalência para produtos orgânicos entre um país e o Canadá. Nesse caso, os produtos podem ser certificados por uma entidade que seja acreditada no país estrangeiro e reconhecida pelo governo canadense. Atualmente, o Canadá possui acordos de equivalência em certificação de orgânicos com os Estados Unidos, Suíça, União Europeia, Japão e Costa Rica. Produtos orgânicos oriundos desses países não precisam passar por certificação canadense para a venda no mercado local com tal diferenciação, pois a certificação originária é considerada automaticamente válida no mercado canadense. Desse modo, produtos brasileiros, mesmo que reconhecidos como orgânicos pela lei brasileira, não são automaticamente reconhecidos como orgânicos no mercado canadense.

Recomenda-se que empresas brasileiras produtoras de orgânicos entrem em contato direto com o escritório federal responsável pela certificação orgânica no Canadá – *Canada Organics Office* – a respeito de dúvidas e procedimentos específicos.

Canada Organics Office – contato direto:

OPR.RPB@inspection.gc.ca ou 1-800-442-2342

4. DISTRIBUIÇÃO E VENDA

De modo a facilitar os contatos entre empresas brasileiras interessadas em exportar produtos orgânicos para o Oeste do Canadá, encontra-se anexo documento, intitulado “*Western Canada Organic Business Directory*”, ou “Diretório de Negócios Orgânicos no Oeste Canadense”.

Publicado em 2014, o material fornece informações detalhadas de empresas e organizações relevantes para aqueles que desejam entrar no mercado local. Encorajamos fortemente leitura atenta do material para identificação de potenciais compradores, distribuidores e importadores. O contato das empresas brasileiras com esses possíveis parceiros pode ser feito diretamente ou por intermédio do SECOM Vancouver.

O diretório começa com a listagem das principais associações privadas nacionais e provinciais ligadas a produtos orgânicos: *Canadian Organic Trade Association* (COTA), *Canadian Organic Growers* (COG) e *Organic Federation of Canada* (OFC); *Alberta Organic Producers Association* (AOPA) e *Organic Alberta, Certified Organic Association of British Columbia* (COABC), Saskatchewan Organic Directorate (SOD), e *Manitoba Organic Alliance* (MOA) – observando-se que essa última província está sob a jurisdição do SECOM Toronto.

Em seguida, encontram-se listadas as entidades certificadoras acreditadas pelo governo federal canadense, seguidas daquelas acreditadas para certificação apenas na província da Colúmbia Britânica. Depois, o contato para programas de consultoria, educação e extensão relacionados ao cultivo e venda de orgânicos.

O diretório disponibiliza a seguir contatos diretos para compradores e vendedores de produtos orgânicos por setor: alimentos, grãos, insumos (ex: fertilizantes), animais e carnes (inclui abatedouros e ração). Por fim, há a listagem (por província) de restaurantes e varejistas que compram produtos orgânicos, produtores de produtos orgânicos prontos para o consumo, sementes, terminando com laboratórios e centros de testes voltados ao setor.

5. RECOMENDAÇÕES

Conforme sinalizado de início, o presente documento teve como objetivo oferecer panorama geral do mercado para produtos orgânicos no Canadá. Tendo em vista o material exposto, não há dúvidas de que existe grande potencial para produtos orgânicos brasileiros nesse mercado, com ênfase na província da Colúmbia Britânica.

As informações colhidas indicam um mercado em expansão, abrangendo praticamente todos grupos demográficos. A valorização do produto orgânico já existe de forma abrangente e seu enquadramento como produto ligado à saúde e de maior qualidade implica uma maior aceitação de seu custo mais elevado vis-à-vis o equivalente não-orgânico.

De acordo com o estudo de mercado, conclui-se que existe um mercado significativo para alguns produtos orgânicos já promovidos pela APEX, principalmente: café (verde e torrado), frutas e polpas congeladas, sucos de frutas, cosméticos e perfumaria, frangos congelados, mel e suplementos alimentares. Seria de todo recomendável uma visita exploratória de produtores do setor à Colúmbia Britânica.

Como comentário final, acreditamos fortemente que o ideal seria o governo brasileiro negociar com o CFIA a obtenção de um acordo de equivalência de orgânicos entre os dois países (“*Organic Equivalency*”). A existência de tal acordo facilitaria imensamente a entrada de produtos com certificação brasileira de “orgânico”, que não precisariam de uma re-certificação ao entrar no Canadá.

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WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY

2014

WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

A partnership between Organic Alberta, Saskatchewan Organic Directorate (SOD), Manitoba Organic Alliance (MOA) & Certified Organic Association of British Columbia (COABC), the directory lists all companies that provide services or processed products to businesses in the organic sector. From the producer to the retailer, the directory connects the Western Canadian organic sector.



COABC is an umbrella association representing organic certifying agencies in the province of BC. You can find COABC on the web at: www.certifiedorganic.bc.ca, contact by email: admin@certifiedorganic.bc.ca or call: 250-260-4429.



MOA promotes the interests of the organic sector, addresses issues of importance to the organic sector, and helps to create growth opportunities by promoting the benefits, integrity and development of the organic supply chain. You can find MOA on the web at: www.manitobaorganicalliance.com, contact by email: info@manitobaorganicalliance.com or call: 204-546-2099.

This directory is being distributed to all organic producers and businesses by the provincial associations and their governments. It is available for free online and in hard copy for a small fee. To receive a copy, contact the provincial organic association nearest you (see contact information below).



Organic Alberta is a membership driven non-profit association. We represent organics in Alberta and strengthen the organic community through leadership, networking, education, communication and advocacy. Find Organic Alberta at: organicalberta.org, email at: info@organicalberta.org or call: 587-521-2400.



SOD is a non-profit, membership-based, umbrella organization that unites the province's producers, processors, buyers, traders, certifiers and consumers of certified organic food and fibre. You can find SOD on the web at: saskorganic.com, contact by email: admin@saskorganic.com or call: 306-569-1418.

DISCLAIMER: A listing in this directory does not guarantee the product or service provider is certified organic or approved for use in organic systems in Canada. Discuss any potential change in an organic production plan and acceptability of a product with your certifying body prior to purchase and use. If purchasing a product to sell as organic, please ask to see a certified organic certificate.

Western Canadian Organic Business Directory

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Want to be listed in the directory?

If you would like to be included, advertise or upgrade your listing in the next edition of the directory, please contact us at info@organicalberta.org or 587-521-2400

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ASSOCIATION



**ALBERTA ORGANIC
PRODUCERS ASSOCIATION**

Kathy Petterson
56424 Hwy 2
Sturgeon County, AB T8R 0G9
P: 780-939-5808
F: 780-939-6738
E: aopa@cruzinternet.com
W: www.albertaorganicproducers.org

Alberta Organic Producers Association is a non-profit organization. We offer: organic certification by OCIA International which is member owned; mentorship, workshops, field days, annual general meetings, newsletters; opportunity to be involved in the organic food industry from production to consumer; unequalled membership support.



**CANADA ORGANIC
TRADE ASSOCIATION**

Matthew Holmes
1145 Carling Ave., Suite 7519
Ottawa, ON K1Z 7K4
P: 613-482-1717
F: 613-236-0743
E: mholmes@ota.com
W: www.ota-canada.ca

The Canada Organic Trade Association is your guide to the organic world in Canada. COTA specializes and is involved in all regulatory and policy aspects of the Canadian Organic Sector. Membership benefits include technical assistance, discounts on trade events, financial support for export marketing, and exclusive member newsletters and industry reports on important issues affecting our sector.



**CANADIAN ORGANIC
GROWERS**

Ashley St. Hilaire
7519, 1145 Carling Ave.
Ottawa, ON K1Z 7K4
P: 888-375-7383
F: 613-236-0743
E: office@cog.ca
W: www.cog.ca

COG is Canada's national organic charity and is a champion for the organic stewardship of land, food and fibre. COG publishes handbooks on organic growing and livestock production and The Canadian Organic Grower magazine. We host trainings and conferences, work with schools, and educate all Canadians about the benefits of organics.





CERTIFIED ORGANIC ASSOCIATION OF BRITISH COLUMBIA

Jen Gamble
202, 3002 - 32 Ave.
Vernon, BC V1T 2L7
P: 250-260-4429
F: 250-260-4436
E: admin@certifiedorganic.bc.ca
W: www.certifiedorganic.bc.ca

The Certified Organic Associations of British Columbia (COABC) is an umbrella association representing organic certifying agencies in the province. COABC is empowered by the British Columbia Organic Agricultural Products Regulation under the British Columbia Food Choice and Disclosure Act to implement an organic certification accreditation province-wide. COABC was incorporated under the Society's Act in March of 1993.



MANITOBA ORGANIC ALLIANCE

Kate Storey
5 Life Science Parkway
Steinbach, MB R5G 2G7
P: 204-546-2099
E: info@manitobaorganicalliance.com
W: www.manitobaorganicalliance.com

The MOA promotes the interests of the organic sector, addresses issues of importance to the organic sector, and helps to create growth opportunities by promoting the benefits, integrity and development of the organic supply chain. Help us to create a democratic and powerful voice for organics and to continue building on our sector's exciting growth and development.



ORGANIC ALBERTA

Becky Lipton
1, 10329 – 61 Ave.
Edmonton, AB T6H 1K9
P: 855-521-2400
F: 780-434-1616
E: info@organicalberta.org
W: organicalberta.org

Organic Alberta is a membership driven non-profit association. We represent organics in Alberta and strengthen the organic community through leadership, networking, education, communication and advocacy. We are a collaboration of all stakeholders - from consumers to producers and all those in between.

WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

ASSOCIATION (CONTINUED)



ORGANIC FEDERATION OF CANADA

Nicole Boudreau
12, 4475 Grand Blvd.
Montreal, QC H4B 2X7
P: 514-488-6192
F: 514-373-7066
E: info@organicfederation.ca
W: organicfederation.ca

The OFC manages the Standards Interpretation Committee, coordinates the review of the Canadian Organic Standards, supports organic research and co-manages Organicinputs.ca, the first Canadian organic input brand name directory. Grow organic food with us for all Canadians and for the planet!



SASKATCHEWAN ORGANIC DIRECTORATE

Heather Adie
PO Box 32066, RPO Victoria Square
Regina, SK S4N 7L2
P: 306-569-1418
F: 306-569-1418
E: heather@saskorganic.com
W: saskorganic.com

The Saskatchewan Organic Directorate is a non-profit, membership-based, umbrella organization that unites the province's producers, processors, buyers, traders, certifiers and consumers of certified organic food and fibre. Our mission is to champion the development of organic agriculture in a democratic manner.

CERTIFIER: NATIONAL CERTIFIER

ALBERTA ORGANIC PRODUCERS ASSOCIATION

Kathy Petterson
56424 Hwy 2
Sturgeon County, AB T8R 0G9
P: 780-939-5808
F: 780-939-6738
E: aopa@cruzinternet.com
W: www.albertaorganicproducers.org

See full listing in Association.

CENTRE FOR SYSTEMS INTEGRATION (CSI)

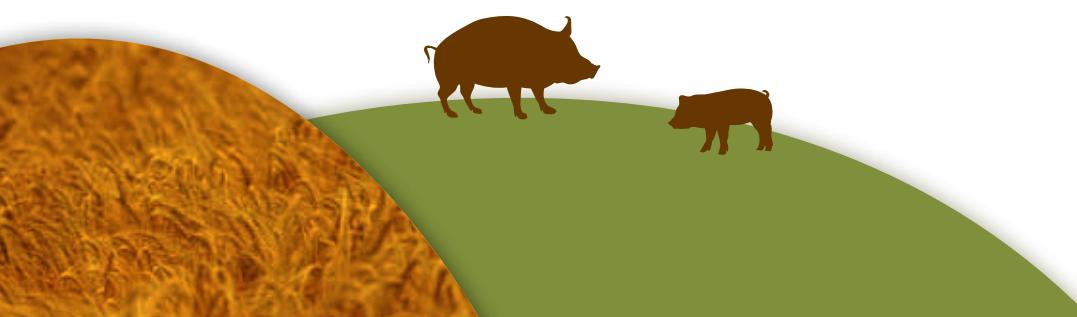
Roy Van Wyk
200 - 240 Catherine St.
Ottawa, ON K2P 2G8
P: 613-236-6451
F: 613-236-7000
E: rvanwyk@csi-ics.com
W: www.csi-ics.com

Canadian-based organic certification body.

ECOCERT CANADA

Jennifer or Natalie Bromm
219 - 220 20 St.
Saskatoon, SK S7M 0W9
P: 306-665-9072
F: 306-665-9082
E: jennifer.bromm@ecocert.com
W: www.ecocertcanada.com

Professional service, fair prices, trustworthy, practical, attentive to client needs.



GLOBAL ORGANIC ALLIANCE

Betty Kananen
 PO Box 530, 3185 Township Rd. 179
 Bellefontaine, OH 43311
 P: 937-593-1232
 F: 937-593-9507
 E: goaorg@centurylink.net
 W: www.goa-online.org

Accredited to certify the following programs: NOP, COR, JAS & EU.

OCIA CANADA

Art Hesje
 PO Box 3429, 517 Main St.
 Humboldt, SK S0K 2A0
 P: 306-682-3126
 F: 306-682-3127
 E: canada@ocia.org
 W: www.ocia.org

OCIA Canada is a non-profit organization providing impartial cost-effective organic certification services. Our focus is on improving integrity through committed service to our members and organic consumers.

ORGANIC PRODUCERS ASSOCIATION OF MANITOBA (OPAM)

Tiffany Priestley
 PO Box 279
 Miniota, MB R0M 1M0
 P: 204-567-3745
 F: 204-567-3749
 E: info@opam-mb.com
 W: www.opam-mb.com

Member-owned co-operative dedicated to certifying organic producers and processors.

PACIFIC AGRICULTURAL CERTIFICATION SOCIETY (PACS)

Roz Cripps
 3402 32 Ave.
 Vernon, BC V1T 2N1
 P: 250-558-7927
 F: 250-558-7947
 E: roz@pacscertifiedorganic.ca
 W: www.pacscertifiedorganic.ca
Provides internationally recognized certification services to the agriculture.

PRO-CERT ORGANIC SYSTEMS LTD.

Cody Sander
 PO Box 100A, RR3, 475 Valley Rd.
 Saskatoon, SK S7K 3J6
 P: 306-382-1299
 M: 306-382-0683
 E: info@pro-cert.org
 W: www.pro-cert.org

Organic certification services.

QUALITY ASSURANCE INTERNATIONAL (QAI)

Kasey Mactazuma
 200, 9191 Towne Centre Dr.
 San Diego, CA 92122
 P: 858-792-3531
 E: qai@qai-inc.com
 W: www.qai-inc.com
USDA-accredited organic product certifying agency.

CERTIFIER: BC ONLY CERTIFIER

BIO-DYNAMIC AGRICULTURAL SOCIETY OF BC

Grant Watson
 2478 - E23 Ave.
 Vancouver, BC V5R 1A2
 P: 778-869-4060
 E: bdcertification@yahoo.com

Regional certification body for crop production, livestock, and processing.

BOUNDARY ORGANIC PRODUCERS ASSOCIATION

Christine Carlson
 PO Box 675
 Grand Forks, BC V0H 1H0
 P: 250-442-5840
 E: christine@slowkettle.org

Regional certification body for crop production, livestock, and processing.

BRITISH COLUMBIA ASSOCIATION FOR REGENERATIVE AGRICULTURE

Andrea Lawseth
 1475 Hillside Ave.
 Comox, BC V9M 3G5
 P: 250-205-0279
 E: BCARA.admin@gmail.com

We certify crop production, livestock, processing, packaging and labelling.

FRASER VALLEY ORGANIC PRODUCERS ASSOCIATION

Margaret Paterson
 c/o Ladner Postal Outlet, PO Box 18591
 Delta, BC V4K 4V7
 P: 604-607-1655
 M: 604-789-7586
 E: admin@fvopa.ca
 W: www.fvopa.ca
Certifier of all stages of organic production.

ISLANDS ORGANIC PRODUCERS ASSOCIATION

Linda Mimeault
 3490 Glenora Rd.
 Duncan, BC V9L 6S2
 P: 250-748-2791
 E: lmim@telus.net
 W: iopa.ca

Certify farms located on Vancouver Island/Gulf Islands that sell products locally.

WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

CERTIFIER: BC ONLY (CONTINUED)

KOOTENAY ORGANIC GROWERS SOCIETY

Angela Morris
PO Box 684
Nelson, BC V1L 5R4
P: 250-352-9784
E: office@kogs.bc.ca
W: www.kogs.bc.ca

Not for profit Kootenay-based certifying organization.

LIVING EARTH ORGANIC GROWERS ASSOCIATION

Clive Johnson
RRI S14 C9
Naramata, BC V0H 1N0
P: 250-496-5616
E: johnsons@vip.net
W: leoga.ca

Certifier serving growers throughout the South & Central Okanagan/Similkameen Valleys.

NORTH OKANAGAN ORGANIC ASSOCIATION

Cara Nunn
4834 Cedar Hill Rd.
Falkland, BC V0E 1W1
P: 250-540-2557
E: northorganics@gmail.com

Regional certification body.

SHUSWAP THOMPSON ORGANIC PRODUCERS ASSOCIATION

David Comrie
4985 Westsyde Rd.
Kamloops, BC V2B 8N4
P: 250-579-5982
E: dcomrie@shaw.ca

Regional certification body for crop production, livestock, and processing.

S.O.O.P.A.

Julie Hinton
Box 88
Keremeos, BC V0X 1N0
P: 250-499-7080
E: soopa@nethop.net
W: www.soopa.ca

Similkameen Okanagan Organic Producers Association.

CONSULTING, PROGRAMS, EDUCATION & EXTENSION

ALBERTA SUSTAINABLE AGRICULTURE APPRENTICESHIP PROGRAM (A PROGRAM OF ORGANIC ALBERTA)

Becky Lipton
1, 10329 – 61 Ave.
Edmonton, AB T6H 1K9
P: 855-521-2400
F: 780-434-1616
E: info@organicalberta.org

Providing on-farm experience and training through an apprenticeship style program.

ORGANIC AGRICULTURE CENTRE OF CANADA (OACC)

Andy Hammermeister
Dalhousie University, Faculty of Agriculture, PO Box 550
Truro, NS B2N 5E3
P: 902-893-7256
F: 902-896-7095
E: oacc@dal.ca
W: www.oacc.info

OACC conducts organic farming research and provides knowledge transfer and extension services for organic farmers.

FOOD DEVELOPMENT CENTRE (GOVERNMENT OF MANITOBA)

810 Phillips St.
Portage la Prairie, MB R1N 3J9
P: 204-239-3150
W: www.gov.mb.ca/agriculture/food-and-ag-processing/food-commercialization/food-development-centre

FOOD PROCESSING DEVELOPMENT (AGRICULTURE AND RURAL DEVELOPMENT)

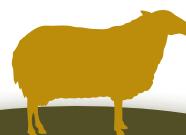
Elizabeth Melnichuk
6309 - 45 St.
Leduc, AB T9E 7C5
P: 780-986-4793
F: 780-986-5138
E: elizabeth.melnichuk@gov.ab.ca
W: [www1.agric.gov.ab.ca/\\$department/deptdocs.nsf/all/fpdc5012](http://www1.agric.gov.ab.ca/$department/deptdocs.nsf/all/fpdc5012)

Linked directly to primary agriculture are processing, service & beverage industries.

FRESH IDEAS & SOLUTIONS INC.

Margaret Daskis
9, 20295 - 113B Ave.
Maple Ridge, BC V2X 6E9
P: 604-460-0811
E: info@freshideas.ca
W: www.freshideas.ca

Consulting services: concept to consumer.





HERITAGE FARM

Wendy Walter
PO Box 126
Beaverlodge, AB T0H 0C0
P: 780-228-3748
E: nursery@heritagefarm.ca
W: www.heritagefarm.ca

Heritage Farm is an educational nursery in northwestern Canada working with small farms and urban agriculture enthusiasts. Specializing in northern horticulture, history, research trials and local food projects. Support and resources for new farmers and small scale producers wanting to scale up to supply local food to retail markets, chefs and consumers. Down to Earth Workshops and Rural Roots Magazine.

MULTICULTURAL HERITAGE CENTRE

Judy Kesanko
PO Box 2188, 5411 51 St.
Stony Plain, AB T7Z 1X7
P: 780-963-2777
F: 780-963-0233
E: judyk@multicentre.org
W: www.multicentre.org

Organic master gardener program; adult learning from February to October.

RESILIENT SOLUTIONS CONSULTING

Brenda Frick, Rochelle Eisen or Gunta Vitins
P: 306-260-0663
F: 866-885-2152
E: organic@usask.ca
W: www.resilientsolutionsconsulting.com

Providing analyses and solutions for sustainable food systems and communities.

RURAL ROOTS

Wendy Walter
PO Box 126
Beaverlodge, AB T0H 0C0
P: 780-228-3748
E: editor@ruralrootsmagazine.ca
W: ruralrootsmagazine.ca

Quarterly, full colour, glossy publication about rural western Canada.

SASKATCHEWAN FOOD INDUSTRY DEVELOPMENT CENTRE INC.

Dan Prefontaine
117 - 54 Innovation Blvd.
Saskatoon, SK S7N 2V3
P: 306-933-7555
F: 306-933-7208
E: info@foodcentre.sk.ca
W: www.foodcentre.sk.ca

Provides value-add product development and training services for organic growers.

FOOD HANDLING AND DISTRIBUTORS

AB INTEGRATED SOLUTIONS

Andrew Small
5 - 1500 Railway St.
North Vancouver, BC V7J 1B5
P: 604-980-3999
E: asmall@abisolution.ca

Nutraceuticals.

BELAND ORGANIC FOODS (WESTERN OFFICE)

Francisco Alba
792 W 66 Ave.
Vancouver, BC V6P 2R5
P: 604-216-1104
F: 604-732-9444
E: francisco@belandorganicfoods.com
W: www.belandorganicfoods.com

We supply health food stores, supermarkets and processors across Canada.

BLUE OCEAN TEAZ & HERBALZ INC.

Preetinder Bhullar
406, 8342 - 130 St.
Surrey, BC V3W 8J9
E: preetinderb@gmail.com
Speciality teas and herbals.

BRANDSTORM INC.

Vincent Grignon
10853 Venice Blvd.
Los Angeles, CA 90034
P: 310-559-0259
E: vincent@brandstorminc.com
W: www.brandstorminc.com

Import company of unique superfoods from around the world.

DE SIMONE FARMS LTD.

Pierre De Simone
1685 Rutland Rd. N
Kelowna, BC V1X 4Z8
P: 250-765-7615
E: pierre@desimonefarms.com
W: desimonefarms.com
Growing, packing and shipping quality fruit.

WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

FOOD HANDLING... (CONTINUED)

DISCOVERY ORGANICS

Annie Moss
2635 Kaslo St.
Vancouver, BC V5M 3G9
P: 604-299-1684
E: info@discoveryorganics.ca
W: www.discoveryorganics.ca

Independently owned Canadian distributor of organic and fair trade produce.

GATTUSO INC. - BIOBIO CHEESE

Pierre Gattuso
200, 154 Laurier Ave. W
Montreal, QC H2T 2N7
P: 514-875-2222
F: 514-875-8848
E: pgattuso@gattuso.qc.ca
W: www.biobio.ca

Organic cheese.

GENERATIONS PACKAGING & DISTRIBUTION INC.

Randy Schroeder
PO Box 878
Onoway, AB T0E 1V0
P: 888-967-2822
E: randy@generationspackaging.ca
W: www.generationspackaging.ca

Full service contract and custom private label manufacturing company.

HILLS FOODS

Cindy Schell
1 - 130 Glacier St.
Coquitlam, BC V3K 5Z6
P: 604-472-1500
F: 604-472-1501
E: sales@hillsfoods.com
W: www.hillsfoods.com

Suppliers of certified organic beef, chicken and pork. Game meats.

HORIZON DISTRIBUTORS

5589 Trapp Ave.
Burnaby, BC V3N 0B2
P: 800-663-1838
E: marketing@horizondistributors.com
W: www.horizondistributors.com
Distributor of organic products in dry, chill, and frozen categories.

LEADING BRANDS OF CANADA LTD.

Sinan ALZubaidi
4104 - 99 St.
Edmonton, AB T6E 3N5
P: 780-435-2746
F: 780-435-4787
E: info@LeadingBrandsInc.com
W: www.leadingbrandsinc.com
Certified organic, juice & healthy beverage bottler.

MOUNTAIN PATH

1169 Parisien St.
Ottawa, ON K1B 4W4
P: 613-422-2628
F: 613-701-4089
E: info@mountainpath.com
W: mountainpath.com
Food distribution business providing bulk and packaged dried goods.

NATURE'S FOMULAE HEALTH PRODUCTS LTD.

Barbra Johnston
300, 2130 Leckie Pl.
Kelowna, BC V1Y 7W7
P: 250-717-5700
E: barbra@naturesfoormulae.com
W: www.naturesfoormulae.com
Custom manufacturing of natural health products.

NOTRE DAME CREAMERY LTD.

Guy Roch
PO Box 158, 35 Provencher St.
Notre Dame de Lourdes, MB R0G 1M0
P: 204-248-2212
F: 204-248-2532
E: ndcream@mymts.net
W: www.notredamecreamery.com
Processor of organic dairy products.

NUTRI-NATION FUNCTIONAL FOODS

Richard Schroeder
1110, 1560 Broadway St.
Port Coquitlam, BC V3C 2M8
P: 604-464-4511
E: richard@nutri-nation.com
W: www.nutri-nation.com
Contract manufacturer of private label functional food products.

PEAK OF THE MARKET

Grant Hackman
1200 King Edward St.
Winnipeg, MB R3H 0R5
P: 204-594-1424
F: 204-774-7325
E: grant@peakmarket.com
W: www.peakmarket.com
Peak of the Market offers 100% organic potatoes and onions!

PRairie FLOUR MILLS

Dennis Wirvin
11 Janzen Rd., PO Box 301
Elie, MB R0H 0H0
P: 204-255-3314
F: 204-254-5419
W: www.prairieflour:iwarp.com
State-of-the-art flour milling operation.

PRESSING MATTER

George Ehrler
4905 Darcy Rd.
Courtenay, BC V9J 1R5
P: 250-338-9765
F: 250-898-8597
E: george@bluemoonwinery.ca

Custom pressing, pasteurizing and packaging of fruit juices.

PRO ORGANICS

John Benedetti
4535 Still Creek Ave.
Burnaby, BC V5C 5W1
P: 800-461-1122
E: jbenedetti@proorganics.com
W: www.proorganics.com

Distributor of high quality certified organic fresh food.

RIVERSIDE NATURAL MEATS LTD.

Mohammed Azim
2945 Haines Rd.
Salmon Arm, BC V1E 3H1
P: 250-832-0012
E: rivmeats@telus.net
W: www.riversidenaturalmeats.com

Supplier of red meat to food-service and wholesale market industries.

SHAH TRADING COMPANY

3451 McNicoll Ave.
Scarborough, ON M1V 4B7
P: 416-292-6927
E: info@shahtrading.com
W: www.shahtrading.com

Ethnic food distributor: rice, grains, beans, peas, lentils and more.

SPECIALTY DISTRIBUTING LTD.

Howard Trischuk
829 - 48 St.
Saskatoon, SK S7K 0X5
P: 306-975-9867
F: 306-975-9859
E: specialty@sasktel.net

Supplies seeds and a variety of cold processed oils.

UNFI CANADA (MAIN OFFICE)

8755 Keele St.
Concord, ON L4K 2N1
P: 905-738-4204
E: info.canada@unfi.com
W: www.unfi.ca

Distributor of natural, organic, kosher, specialty and ethnic food products.

ROOTS ORGANIC INC.

TJ Brar
3727 184 St.
Surrey, BC V3S 0L5
P: 604-576-2567
F: 604-576-8945
E: tjl@evergreenherbs.com
W: www.rootsorganic.com

Roots Organic is an organic herbs and vegetable grower/wholesaler.



RICHARDSON MILLING

Janet Wilson
PO Box 4615
Barrhead, AB T7N 1A5
P: 780-674-3960
F: 780-674-2024
E: janet.wilson@richardson.ca

Richardson Milling (formerly Viterra Food processing) operates a modern organic oat processing mill at Barrhead. We process raw organic oats into ready to eat products as well as oat ingredients such as oat flakes and oat bran. Partnering with organic growers and marquee brand food retailers, we supply healthy and nutritious oat products to organic consumers throughout North America.

TERRALINK HORTICULTURE

Brian Johnston
464 Riverside Rd.
Abbotsford, BC V2S 7M1
P: 604-864-9044
F: 604-864-8418
E: marketing@tlhort.com
W: www.tlhort.com

See full listing in Inputs.



FOOD INGREDIENTS

A&BB RICE INC.

209, 1033 Bay St.
Toronto, ON M5S 3A5
P: 416-929-7423
F: 416-929-7438
W: www.abrice.com

Supplier of Rice, Beans, Pulses and other agricultural commodities.

AVAFINA COMMODITIES

Dennis Mills or Colin Fleming
Burnaby, BC
P: 604-292-0024
E: colin@avafina.com
W: www.avafina.com

Wholesale exporter/importer of organic ingredients from around the world.



BEST COOKING PULSES INC.

Mike Gallais
103 Railway Ave.
Rowatt, SK S4P 2Z3
P: 306-586-7111
F: 306-586-4848
E: mike.g@bestcookingpulses.com
W: www.bestcookingpulses.com

Best Cooking Pulses, Inc. (BCP) is a Canadian family-owned agrifoods business active in the international pulse trade since 1936. We have been pea splitters for 24 years! BCP products include naturally polished organic pulse flours (peas, lentils, beans and chickpeas.

BIO-NEUTRA

9413 A - 20 Ave.
Edmonton, AB T6N 1E5
P: 780-466-1481
F: 780-801-0036
W: www.bioneutra.ca

Focus on providing consistent, quality ingredients for formulators and manufacturers.

BRANDT FLOUR MILLS

14 Brant Mill Rd., PO Box 190
Scotland, ON N0E 1R0
P: 888-484-2921
E: info@brandtflourmills.com
W: www.brantflourmills.com

Rye products predominantly used as baking and feed ingredients.

CANMAR GRAIN PRODUCTS LTD.

Cecil Werner
2480 Sandra Schmirler Way
Regina, SK S4W 1B7
P: 306-721-1375
F: 306-721-1378
E: cecil@canmargrain.com
W: www.roastedflax.com

Green lentils and flax processing: clean, roast, pasteurize and package.

CRESTVIEW ORGANIC FARMS INC.

Dwayne Woolhouse
PO Box 1506
Assiniboia, SK S0H 0B0
P: 306-642-4096
F: 306-642-4090

Durum, CPS wheat, spelt, buckwheat, lentils, and flax.

DERUYCK'S TOP OF THE HILL FARM

Dan or Fran DeRuyck
PO Box 38
Swan Lake, MB R0G 2S0
P: 204-526-2066
E: dderuyck@mts.net

Process wheat, flax and oats into flours and rolled flakes.

GAMBINUS MALTING CORPORATION

Klaus Jeager
1101 Industrial Dr.
Armstrong, BC V0E 1B6
P: 250-546-8911
E: matthias.haaben@gambinusmalting.com
Production of specialty malts for the brewing industry.

GFR INGREDIENTS INC.

4820 - 49 St.
Barrhead, AB T7N 1G8
P: 866-218-5220
E: info@gfringredients.com
W: www.gfringredients.com

Manufacturing premium plant based ingredients.

GOLBURN VALLEY OILMILL INC.

Lucas P. Hulsebosch
1 Golburn Rd. W
Tisdale, SK S0E 1T0
P: 306-873-5547
F: 306-873-5577
E: gvo@nym.hush.com
W: www.gvo.ca

Production of cold pressed oils including flax, hemp and mustard.

GRAIN MILLERS INC.

Sam Raser
10400 Viking Dr.
Eden Prairie, MN 55363
P: 952-983-1311
F: 952-942-9649
E: sam.raser@grainmillers.com
W: www.grainmillers.com

See full listing in Retail ready packaged products.

GRAINWORKS INC.

Dwayne Smith
PO Box 30
Vulcan, AB T0L 2B0
P: 800-563-3756
F: 403-485-6459
E: smith@grainworks.com
W: www.grainworks.com

We are millers of grains, oilseeds grown on the prairies.

HAMBLIN'S ORGANIC FARM

Gordon Hamblin
PO Box 135
Qu'Appelle, SK S0G 4A0
P: 306-699-2402
F: 306-699-2402
E: hamblin.org.milling@sasktel.net

Consumer ready food ingredients - bagged grains, cereals, mixes, more.

**INFRAREADY PRODUCTS**

Mark Pickard
1438 Fletcher Rd.
Saskatoon, SK S7M 5T2
P: 306-242-4950
F: 306-242-4213
E: info@infrareadyproducts.com
W: www.infrareadyproducts.com

BRC accredited, value-added food ingredient processor.

MIDLAKE SPECIALTY FOOD PRODUCTS

Paul Bobbee
460 River Rd.
Arborg, MB R0C 0A0
P: 204-376-3078
F: 204-364-2350
E: msfp@mts.net

Provide quality milled flaxseed, flax oil and canola oil.

NEWORGANICS INC.

PO Box 1004
Graton, CA 95444
P: 734-677-5570
E: info@NewOrganics.com
W: www.neworganics.com

Supplier of organic and unique natural ingredients.



SUPPLYING ORGANIC SPLIT PEAS TO THE WORLD SINCE 1989

ROWATT, SASKATCHEWAN
306.586.7111

**R & J MILLING**

Bob Balfour
PO Box 81
Riceton, SK S0G 4E0
P: 306-738-4713
F: 306-738-4756
E: bbalfour@bbalfoursasktel.net

Supplies milled cereals and pulses.

RICHARDSON MILLING

Janet Wilson
PO Box 4615
Barrhead, AB T7N 1A5
P: 780-674-3960
F: 780-674-2024
E: janet.wilson@richardson.ca

See full listing in Food handling and distributors.

SPECIALTY COMMODITIES

Fargo, ND
P: 800-264-5744
W: www.specialtycommodities.com

Supplies and manufactures ingredients to snack-food, health-food and bakery companies.

TECHNOLOGY CROPS INTERNATIONAL

PO Box 248, 12682 Margate Rd. (Route 6)
Kensington, PE C0B 1M0
P: 902-363-3332
F: 902-836-4506
E: info@naturescrops.com
W: www.techcrops.com

Specialty oils.

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LENTILS . PULSE FLOURS
PEA BRAN . PEA FIBRE**

PORTAGE LA PRAIRIE, MB
204.857.4451

WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

FOOD INGREDIENTS (CONTINUED)

VITALUS NUTRITION INC.

3911 Mt. Lehman Rd.
Abbotsford, BC V4X 2N1
P: 604-857-9080
F: 604-857-0843
E: nutrition@vitalus.com
W: www.vitalus.com

BC manufacturer of functional dairy ingredients: MPC, cream and permeate.



FARMER DIRECT CO-OPERATIVE LTD.

1536 Victoria Ave
Regina, SK S4P 0P5
P: 306-352-2444
F: 306-352-2443
E: jason@farmerdirect.coop
W: www.farmerdirect.coop

Farmer Direct Co-operative Ltd. is a farmer owned business that provides the world with ethically grown and traded food. Our co-operative of 60 Certified Organic, fairDeal family farms and 120,000 acres of farmland produce high quality, organic, fairDeal grains, oilseeds, pulses and meats for food manufacturers, distributors, and food service providers in Canada, the United States, the European Union and Japan.

F.W. COBS COMPANY INC.

Shawn Brooks
PO Box 30
St. Albans, VT 5481
P: 888-531-4888
F: 866-738-9883
E: info@fwcobs.com
W: www.fwcobs.com

F.W. Cobs is a leading supplier of organic and non GMO grains used in many products manufactured around the world.

GRAIN/PULSES/OILSEEDS: BROKERS/BUYERS/TRADERS

AGRICOM INTERNATIONAL INC.

Lorraine Adrain
213 - 0828 Harbourside Dr.
Vancouver, BC V7P 3R9
P: 604-983-6922
F: 604-983-6923
E: organic@agricom.com
W: www.agricom.com

We export worldwide. Mainly lentils and peas. OCIA certified.

ALBERT LEA SEED

1414 West Main St., PO Box 127
Albert Lea, MN 56007
P: 800-352-5247
E: seedhouse@alseed.com
W: www.alseed.com

High quality organic field seed.

ANDERSON FARMS

Oliver or Edith Anderson
PO Box 168
Rochester, AB T0G 1Z0
P: 780-698-3971
F: 780-698-3974
E: editha1@live.ca

Buyer of grass and seed grain or organic fertilizer.

ARTESIAN ACRES INC.

Brian Smillie
RR3
Lacombe, AB T4L 2N3
P: 403 782-5075
F: 403-782-5334
E: arta@platinum.ca
W: www.kamut.com

Buy and sell organic grain for food processing industry.

BAUML SEEDS

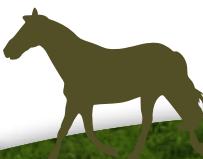
Dave Bauml
PO Box 213
Lake Lenore, SK S0K 2J0
P: 306-682-3043
F: 306-682-3455

Producers, processors and brokers for organic cereals, pulses and oilseeds.

BEST COOKING PULSES INC.

Mike Gallais
103 Railway Ave.
Rowatt, SK S4P 2Z3
P: 306-586-7111
F: 306-586-4848
E: mike.g@bestcookingpulses.com
W: www.bestcookingpulses.com

See full listing in Food Ingredients.





for all your organic grain needs please contact:

Heather Halstead, Morden, MB

hhalstead@shafercom.com **Office:** 204-822-6275 **Cell:** 204-362-0055

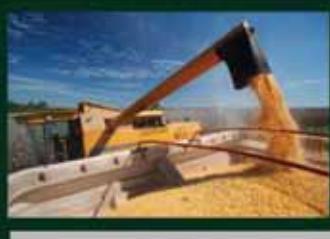
Michelle Balderson, Lethbridge, AB

mbalderson@shafercom.com **Office:** 403-328-5066 **Cell:** 403-393-7486

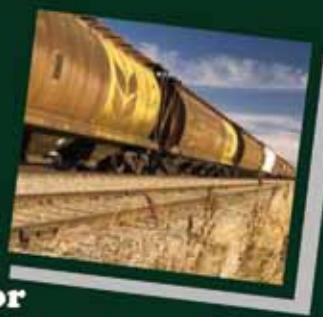
Duart McLean, Abbotsford, BC

dmclean@shafercom.com **Office:** 604-852-4338 **Cell:** 604-556-1358

Organic Grain Merchandiser



*"Leading the way
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Council Bluffs, IA - Elevator

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www.FWCobs.com

WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

CB CONSTANTINI LTD.

Mike Constantini
111 - 3502 Taylor St. E
Saskatoon, SK S7H 5H9
P: 800-665-5500
F: 306-373-7907
E: mike.constantini@cbconstantini.com
W: www.cbconstantini.com

Marketing and shipping of wheat, durum, flax, feed and pulses. Multiple locations.

CENTRAL AG MARKETING LTD.

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Airdrie, AB T4B 2H1
P: 800-979-9895
F: 403-912-0870
E: greenrm@telus.net
W: www.bettergrainprices.com

Malting barley broker.

CFS SPECIALTIES INC.

Erni Peterson
300 State Hwy 27
Cashton, WI 54619
P: 608-654-5123
E: erniepeterson@hotmail.com
W: www.cfspecial.com

The grain facility purchases, dries and stores organic grain.

DOENS FOOD INGREDIENTS B.V.

Simon de Clerck
Oranjestraat 40a
Netherlands, CA IJzendijke 4515
P: 31-0-117-302020
F: 31-0-117-301811
E: purchase@doensfood.com
W: www.doensfood.com

European trading company: organic food and feed ingredients.

DOMINION FARMS LTD.

Dayton Funk
RRI
Richard, SK S0M 2P0
P: 306-246-4666
F: 306-246-4912
E: dayton.funk@sasktel.net
W: www.dominionfarmsltd.com

Direct marketing link between producers and processors for organic grains.

DYNAMIC SEEDS LTD.

Rob Lyons
PO Box 813
Fairview, AB T0H 1L0
P: 780-835-5435
F: 780-835-3064
E: dynamicseeds@xplorenet.com

Purchasing seed, contracting, processing of forage and legume seeds.

EAGLE COMMODITIES

Michael Dyck
229B - 12C St. N
Lethbridge, AB T1H 2M6
P: 403-328-9191
F: 403-381-0400
E: mdeagle@telus.net

Buyers of organic grains, pulses and oilseeds.

FARMER DIRECT CO-OPERATIVE LTD.

1536 Victoria Ave.
Regina, SK S4P 0P5
P: 306-352-2444
F: 306-352-2443
E: jason@farmerdirect.coop
W: www.farmerdirect.coop

See full listing in Food ingredients.



GRAIN MILLERS

For more than 20 years Grain Millers Incorporated has been a leading manufacturer and supplier of organic whole grain ingredients used in cereals, breads, bars and many other food products served domestically and around the world. We are a family oriented business that works directly with producers on a daily basis. Our commitment to producing quality product begins with you. Please contact us for marketing the following grains or with any questions.

- Oats
- Corn
- Flax
- Barley
- Wheat
- Mustard
- Lentils
- Soybeans
- Buckwheat

Eugene, OR, USA
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St. Peter, MN, USA

Marion, IN, USA
Newton, WI, USA
Yorkton, SK, Canada

10400 Viking Drive Suite 301 Eden Prairie, MN 55344, USA
Phone: 800-328-5188
www.grainmillers.com

FIELD FARMS MARKETING LTD.

4922 LaSalle Line
Petrolia, ON N0N 1R0
P: 519-882-2976
F: 519-882-3988
E: info@ffmltd.ca
W: fieldfarms.ca

Supplies the organic industry with prime food and feed grade products.

F.W. COBS COMPANY INC.

Shawn Brooks
PO Box 30
St. Albans, VT 5481
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F: 866-738-9883
E: info@fwcobs.com
W: www.fwcobs.com

See full listing in Food ingredients.

GM SEED CLEANING LTD.

Gert or Marianne Schwickart
RRI
Roblin, MB R0L 1P0
P: 204-937-2739
F: 204-937-2399
E: info@gmseedcleaning.com
W: www.gmseedcleaning.com
Seed cleaning, trading feed grain, sourcing and marketing certified seed.

GOLD TOP ORGANICS

John Oppermann
1419, TWP 512
Stony Plain, AB T7Z 1X1
P: 780-963-2063
F: 780-963-2063
E: logistics@goldtoporganics.com
W: www.goldtoporganics.com

Manufacturer and distributor. Purchase organic flax, shelled hemp, and oats.

GOLDEN ACRE SEEDS

Heather Kerschbaumer
PO Box 1090
Fairview, AB T0H 1L0
P: 780-835-4508
F: 780-835-4595
E: gaseeds@kerbagroup.com
Alfalfa seed, clover seed, other grass seeds. Processor and Marketer.

GRAIN MILLERS INC.

Sam Raser
10400 Viking Dr.
Eden Prairie, MN 55363
P: 952-983-1311
F: 952-942-9649
E: sam.raser@grainmillers.com
W: www.grainmillers.com
See full listing in Retail ready packaged products.

GRANOSA AG

Christian Eberle
Poststrasse 15
St. Gallan, Switzerland 9000
P: 41-71-844-9821
F: 41-71-844-9820
E: eberle@granosa.ch
W: www.granosa.ch
Buyer – EU-Bio and/or Bio-Suisse: special crops, oilseeds, pulses, grains.

GREEN PRAIRIE INTERNATIONAL

Maurice Indenbosch
RR8, Site 30, PO Box 11
Lethbridge, AB T1J 4P4
P: 403-327-9941
M: 403-317-7596
F: 403-380-2093
E: maurice@greenprairie.com
W: www.greenprairie.com

Buying all types of feed and food grade grains and oilseeds.

GROWERS INTERNATIONAL ORGANIC SALES INC.

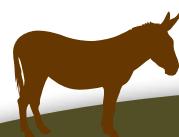
Mark Gimby
309 - 11 St. E
Saskatoon, SK S7N 0E5
P: 306-652-4529
F: 306-653-5519
E: gimby@giosi.com
W: www.giosi.com

Cleaning and bulk shipping of organic cereal grains.

HOPS CONNECT - HOP TRADING CO.

Daniel Collins
7320 Industrial Way
Pemberton, BC V0N 2L0
P: 604-358-4677
E: daniel@hopsconnect.com
W: www.hopsconnect.com

Importers, growers, processors, distributors, exporters of hops and hop pellets.



WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

BROKERS/BUYERS... (CONTINUED)

INTERLAKE FORAGE SEEDS LTD.

Paul Gregory
PO Box 328
Fisher Branch, MB R0C 0Z0
P: 204-372-6920
F: 204-372-6635
E: paul@interlakeforageseeds.ca
W: www.interlakeforageseeds.com

Our family owned, independent seed company buys all forage seeds.

KEystone GRAIN

Roger Rivest
PO Box 1236
Winkler, MB R6W 4B3
P: 519-687-3522
E: rrivest@keystonegrain.com
W: www.keystonegrain.com

Keystone Grain is an international distributor.

LACKAWANNA PRODUCTS CORP.

Bill Hajt
8545 Main St.
Clarence, NY 14031
P: 855-256-6826
F: 716-633-1490
E: bhajt@lpctrade.com

Lackawanna products corp. has been in business for over 30 years. We are licensed and bonded by the Canadian Grain Commission. We buy all organic grains and by products: organic corn, barley, flax (brown and golden), oats, wheat (both feed and milling) and grain screenings. Prompt payment. On Farm pick up or rail cars.

LEGUMEX WALKER INC.

Grant Fehr
1345 Kenaston Blvd.
Winnipeg, MB R3P 2P2
P: 204-808-0448
F: 204-808-0449
E: info@legumexwalker.com

Large processor and merchandiser of pulses and specialty crops.

LILY & ROSE SEED PROCESSORS

Marion Leniczek
PO Box 279
Lemberg, SK S0A 2B0
P: 306-335-2280
F: 306-335-2281
E: lillyrose@sasktel.net
W: www.organicflaxcanada.com

See full listing in Grains/Pulses/Oilseeds: Custom processing.

M & M ORGANIC MARKETING

Michel Vuignier
PO Box 262
St. Claude, MB R0G 1Z0
P: 204-379-2451
F: 204-379-2451
E: mvuignier@xplornet.ca

Buyer of milling oats and feed grains.

MARKET PLACE COMMODITIES LTD

Jim Beusekom
3875 - 9 Ave N
Lethbridge, AB T1H 6G8
P: 403-394-1711
E: info@marketplacecommodities.com
W: www.marketplacecommodities.com

Buy and sell organics.

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Andre Giles
PO Box 517
Fort Benton, MT 59442
P: 406-622-5436
F: 406-622-5439
E: info@montanafLOUR.com
W: www.montanafLOUR.com

Purchaser of: pulses, wheat, feed grains, spelt and rye.

MONTANA MILLING INC.

2123 Vaughn Rd.
Great Falls, MT 59404
P: 406-771-9229

We specialize in custom milling for the baking industry.

MOTEK ORGANICS

Micheal Schachter
4096, 708 Moyara Rd.
Monona, WI 53716
P: 608-222-2561
F: 608-222-2562
E: michael@motekorganics.com
W: motekorganics.wordpress.com

International organic and specialty agricultural commodities trading company.

MUMM'S SPROUTING SEEDS

Lisa Mumm
PO Box 80
Parkside, SK S0J 2A0
P: 306-747-2935
F: 306-747-3618
E: mumms@sprouting.com
W: www.sprouting.com

See full listing in Retail ready packaged products.

NATURE'S ORGANIC GRIST

Eric Fast
20405 Everton Tr. N
Forest Lake, MN 55025
P: 651-493-3362
E: Eric@naturesorganicgrist.com
W: naturesorganicgrist.com

Marketing and supply chain needs for organic farmers, processors, retailers.

NESTIBO AGRA COMMODITY PROCESSORS INC.

PO Box 592, 206 Broadway St. N
Deloraine, MB R0M 0M0
P: 204-747-2904
F: 204-747-3767
W: www.nestiboagra.com

Sunflower seed processors, food ingredient supplier, grain buyer.



NEW CENTURY PRODUCE INC.

Karen Uhlenberg
PO Box 123 - 3785 Schubert Rd.
Armstrong, BC V0E 1B4
P: 250 546 0499
F: 250 546 2880
E: kcentury@shaw.ca
W: www.newcenturyproduce.com

New Century Produce Inc. is a dynamic company trading domestically and internationally in the multifaceted organic industry. Our grain division takes pride in the expertise of over 30 years combined experience. We source, transport and deliver from small lots to containerized and bulk quantities. Our commitment is to equitable, open business practices by working in partnership with suppliers and buyers.

OLDS PRODUCTS COMPANY - WHOLESEED MUSTARD

Walter Dyck
10700 - 88 Ave.
Pleasant Prairie, WI 53158
P: 800-233-8064 x 637
M: 403-393-8180
E: wdyck@oldsfitz.com
W: www.oldproducts.com

Partners directly with mustard growers.

POPLAR VALLEY ORGANIC FARMS INC.

Clement Perrault
PO Box 216
Zenon Park, SK S0E 1W0
P: 306-767-2640
F: 306-767-2625
E: info@cluborganic.ca
W: www.cluborganic.ca

Grain marketing. Our distribution system includes the Americas and Europe.

RICHARDSON MILLING

Janet Wilson
PO Box 4615
Barrhead, AB T7N 1A5
P: 780-674-3960
F: 780-674-2024
E: janet.wilson@richardson.ca

See full listing in Food handling and distributors.

R.W. ORGANIC LTD.

Teresa Farr
PO Box 232
Mossbank, SK S0H 3G0
P: 306-354-2660
F: 306-354-2661
E: rworganic@sasktel.net

Assists with buying and selling grains and grain cleaning services.

SCHLUTER & MAACK

PO Box 415
Pilot Butte, SK S0G 3Z0
P: 306-781-4987
F: 306-352-4665
E: info@schlueter-maack.de
W: www.schlueter-maack.de

Mustard buyers.

WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

BROKERS/BUYERS... (CONTINUED)

SHAFER COMMODITIES INC.

John Johnson
201 - 34595 3 Ave.
Abbotsford, BC V2S 8B7
P: 604-852-4338
F: 604-852-4337
E: jjohnson@shafercom.com

Buyers and sellers of grains, meals, and oils.

SONNY INTERNATIONAL IMPORT & EXPORT LTD.

Sonny Huang
12395 Horseshoe Way
Richmond, BC V7A 4X6
P: 604-274-9898
E: genesisp@telus.net

STP ENTERPRISE INC.

Tom Parankewich
PO Box 52
Viceroy, SK S0H 4H0
P: 306-268-8889
F: 306-268-2879
E: tomparank@hotmail.com

Market peas, lentils, flax, durum, wheat, oats, and barley.

SUNORA FOODS LTD.

Steve Bank
205 - 4616 Valiant Dr. NW
Calgary, AB T3A 0X9
P: 403-247-8300
F: 403-247-8340
E: steve.bank@sunora.com
W: www.sunora.com

We supply organic canola oil to local and international markets.

SUNRISE FOODS

Glen, Jake or Tom Neufeld
2162 Airport Dr.
Saskatoon, SK S7L 6M6
P: 306-931-4576
F: 306-931-6770
E: sales@sunrisefoods.ca
W: www.sunrisefoods.ca

All organic grain products, feed ingredients, worldwide exporter.

THE SCOULAR COMPANY

2027 Dodge St.
Omaha, NE 68102
P: 402-342-3500
W: www.scoular.com

Buying, selling, storing, handling and transporting grain, food, feed ingredients.

TRADIN ORGANICS USA INC.

2100 Delaware St.
Santa Cruz, CA 95060
P: 831-685-6565
F: 831-685-6505
E: info@tradinorganicsusa.com
W: www.tradinorganic.com

Trading company of basic organic commodities.

VANDAELE SEEDS LTD.

Cal Vandaele
PO Box 144
Medora, MB R0M 1K0
P: 204-665-2384
F: 204-665-2116
E: cal@vandaeleseeds.com
W: www.vandaeleseeds.com

Buying brown and golden flax, rye and other grains.

SUNRISE FOODS INTERNATIONAL

Organic Grain Marketing

Feed Grains
Food Grade
Oilseeds
Pulses
Screenings

Contact:
Jake, Kelly, Tom or Glen @ 306-931-4576
sales@sunrisefoods.ca

Sunrise Foods International Inc. - Saskatoon, SK
Licensed and Bonded by the Canadian Grain Commission

WESTAQUA

COMMODITY GROUP LTD.

WESTAQUA COMMODITY GROUP LTD.

Tristan Gill
 Unit 211 - 998 Harbourside Dr.
 North Vancouver, BC V7P 3T2
 P: 604-988-3833
 F: 604-988-3850
 E: tag@westaqua.com
 W: www.westaqua.com

Westaqua Commodity Group is a Vancouver based trading company specializing in grain and feed ingredients throughout North America. We are primarily interested in wheat, barley, and green or yellow peas but also work with other grains, pulses, and by-products. Whether you are looking to buy, sell, or just discuss pricing and market information, don't hesitate to call us.

GRAIN/PULSES/OILSEEDS: CUSTOM PROCESSING

AMBROS SEEDS

David Ambros
 PO Box 156
 Kerrobert, SK S0L 1R0
 P: 306-834-2373
 E: inawe@sasktel.net

Organic grains available in bulk or bagged packaging.

BEST COOKING PULSES INC.

Mike Gallais
 103 Railway Ave.
 Rowatt, SK S4P 2Z3
 P: 306-586-7111
 F: 306-586-4848
 E: mike.g@bestcookingpulses.com
 W: www.bestcookingpulses.com

See full listing in Food Ingredients.

BIORIGINAL FOOD & SCIENCE CORP.

Joe Vidal
 102 Melville St.
 Saskatoon, SK S7J 0R1
 P: 306-975-1166
 F: 306-242-3829
 E: business@bioriginal.com
 W: www.bioriginal.com

Organic flax buyer and processor.

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Nancy Fischer
 4707 - 40 Ave.
 Wetaskiwin, AB T9A 2B8
 P: 780-352-9155
 F: 780-352-9114
 E: nfischer@wetaskiwincoop.com
 W: www.feedsforthought.com

See full listing in Inputs.

WILBUR ELLIS

Grant Kveder
 2635 Lorne Ave.
 Saskatoon, SK S7J 0S5
 P: 306-934-8244
 F: 306-934-8044
 E: gkveder@wilburellis.com
 W: www.wilbur-ellisfeed.com

Specialize in feed grains: barley, corn, peas, wheat, flax, lentils.

BIRLEY FARM

Richard Birley
 PO Box 61
 Baldonnel, BC V0C 1C0
 P: 250-787-0635
 E: birley@telus.net

Sweet clover processing and distribution of grain, seeds and/or flour.

DAYBREAK MILL

Nicole Davis
 PO Box 431
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 P: 306-927-2695
 E: nicole@daybreakmill.com
 W: www.daybreakmill.com

Mills organic grains, flours and cereals.

FORT ST. JOHN SEED CLEANING CO-OP

John Beifort
 PO Box 6818
 Fort St. John, BC V1J 4J3
 P: 250-785-3904
 E: fsjseed@telus.net
 W: fsjseedcleaningco-op.com

Seed processing & marketing, blending & bagging, handling & shipping.

LEPP'S SEEDS LTD.

Murray Neufeld
 PO Box 310
 Hepburn, SK S0K 1Z0
 P: 306-254-4243
 F: 306-254-4417
 E: mdneufeld@sasktel.net

Toll processing and conditioning of bulk grain, oilseed, and pulses.



WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

BROKERS/BUYERS... (CONTINUED)

LILY & ROSE SEED PROCESSORS

Marion Leniczek
PO Box 279
Lemberg, SK S0A 2B0
P: 306-335-2280
F: 306-335-2281
E: lillyrose@sasktel.net
W: www.organicflaxcanada.com

"Where organic is not just a market opportunity...it's who we are." Processing organic grains for 14 years. Bagging, toting and bulk orders for many Canadian and American buyers, as well as producers. Assist buyers in sourcing prairie grains. We specialize in flax, but are capable of doing many other grains. Call or email for details and check out our website.

MONTANA SPECIALTY MILLS

Greg Buckel
PO Box 2208
Great Falls, MT 59404
P: 406-761-2338
F: 406-761-7926
E: greg@mtspecialtymills.com
W: www.mtspecialtymills.com

Buyer and processor of organic oilseeds.
Quality Assurance International.

NATURALLY NUTRITIOUS FOODS INC.

Eric or Betty Leicht
PO Box 39
Spalding, SK S0K 2C0
P: 306-287-3954
F: 306-287-3972
E: ericandbettyleicht@sasktel.net

Processors and exporters of grains, pulses, oilseeds, and sprouted grains.

NEW LIFE ORGANIC FOODS

David or Val Witzaney
PO Box 75
Denzil, SK S0L 0S0
P: 306-358-4248
F: 306-358-4248
E: newlifeorganicfoods@xplornet.com
W: www.newlifeorganicfoods.ca

Organic processing mill to add value to home grown food.

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Kevin Johnson
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W: www.nutrasunfoods.com

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E: pollock.farms@gmail.com

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E: Pure.t.organics@sasktel.net
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P: 403-485-6493
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F: 306-873-2270

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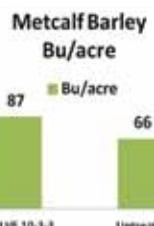
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Calgary, AB T2T 2M7
P: 403-214-7771
E: info@freshkitchen.ca
W: www.freshkitchen.ca

Ready-to-go meals featuring locally grown produce.

GLASSHOUSE BISTRO

101 Riel Dr.
St. Albert, AB T8N 3X4
P: 780-651-7360
W: www.glasshousebistro.ca

IL SOGNO

24 - 4 St. NE
Calgary, AB T2E 3R7
P: 403-232-8901
E: ilsogno@shaw.ca
W: www.ilsgno.org

MODEL MILK

308 - 17 Ave.
Calgary, AB T2G 1P3
P: 403-265-7343
E: info@modelmilk.ca
W: www.modelmilk.ca

MUSE RESTAURANT & LOUNGE

107 - 10A St. NW
Calgary, AB T2N 4T3
P: 403-670-6873
E: contact@muserestaurant.ca
W: www.muserestaurant.ca

PALLISER HOTEL

133 - 9 Ave. SW
Calgary, AB T2P 2M3
P: 403-262-1234
E: palliserhotel@fairmont.com
W: www.fairmont.com/palliser-calgary

RED TREE

Aaron Creurer
2129 - 33 Ave. SW
Calgary, AB T2T 1Z7
P: 403-242-3246
F: 403-242-4561
E: aaron@redtreeeating.com
W: www.redtreeeating.com

**Tasteful innovative simply beautiful food.
Take out/Retail/Catering.**

REDWATER RUSTIC GRILLE

100, 221 - 62 Ave. SE
Calgary, AB T2H 0R5
P: 403-261-7745
E: info@vintagegroup.ca
W: redwatergrille.com

Various locations.

RIVER CAFE

25 Prince's Island Park
Calgary, AB T2P 0R1
P: 403-261-7670
W: www.river-cafe.com

ROUGE RESTAURANT

1240 - 8 Ave. SE
Calgary, AB T2G 0M7
P: 403-531-2767
W: www.rougecalgary.com

THE BELVEDERE

107 - 8 Ave. SW
Calgary, AB T2P 1B4
P: 403-265-9595
E: thebelvedere@shaw.ca
W: www.thebelvedere.ca

THE BRITISH CHIPPY

2335 162 Ave. SW
Calgary, AB T2Y 4S6
P: 403-256-1156
E: info@thebritishchippy.com
W: thebritishchippy.com

THE LIBERATED COOK

1941 Uxbridge Dr. NW
Calgary, AB T3H 5P6
P: 403-233-2665
E: info@theliberatedcook.com
W: www.theliberatedcook.com
Professional chef service and full service catering.

WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

RESTAURANTS WHO PURCHASE ORGANIC PRODUCTS: SASKATCHEWAN

BANBURY INN

104 Front St.
Wolsely, SK S0G 5H0
P: 800-292-6760
E: information@banburyhouse.com
W: www.banburyhouse.com
Bed and breakfast.

BEER BROS

1801 Scarth St.
Regina, SK S4P 2G9
P: 306-586-2337
E: info@beerbros.ca
W: www.beerbros.ca

BENNY'S BISTRO

108 - 1 Ave. W
Nipawin, SK S0E 1E0
P: 306-862-5005



BOFFINS CLUB

106 - 111 Research Dr.
Saskatoon, SK S7N 3R2
P: 306-978-2582
E: boffins@boffins.ca
W: www.boffins.ca
The social place for food and events at Innovation Place.

BUSHWAKKER BREW PUB

2206 Dewdney Ave.
Regina, SK S4R 1H3
P: 306-359-7276
E: bar@bushwakker.com
W: www.bushwakker.com

CALORIES RESTAURANT

Remi Cousyn
721 Broadway Ave.
Saskatoon, SK S7N 1B3
P: 306-665-7991
E: info@caloriesrestaurants.com
W: www.caloriesrestaurants.com

Award winning chef owner – supporting organic agriculture for 20 years.

COPPER RIDGE ELK RESORT

PO Box 130
Waskehsiu Lake, SK S0J 2Y0
P: 306-663-4653
E: reservations@elkridgeresort.com
W: www.elkridgeresort.com

CRAVE KITCHEN AND WINE BAR

1925 Victoria Ave.
Regina, SK S4P 0R3
P: 306-525-8777
W: www.cravekwb.com

CREEK IN CATHEDRAL BISTRO

Jasmin Godenir
3414 - 13 Ave.
Regina, SK S4T 1P7
P: 306-352-4448
E: thecreekbistro@sasktel.net

EARTHBOUND BAKERY AND DELICATESSEN

220 - 1820 8 St. E
Saskatoon, SK S7H 0T6
P: 306-955-2184
W: earthboundbakery.blogspot.ca

LA BODEGA

2228 Albert St.
Regina, SK S4P 2V2
P: 306-546-3660
E: labodega@sasktel.net
W: labodegaregina.com

ORANGE BOOT BAKERY

Mark or Cindy Dyck
3904 Gordon Rd.
Regina, SK S4S 6Y3
P: 306-584-2668
E: bakers@orangeboot.ca
W: orangeboot.ca

Handmade breads, specialty loaves and rolls.

PRAIRIE SEASONS BAKERY

#10 425 Victoria Ave. E
Regina, SK S4N 1P6
P: 306-949-2024
E: prairieseasons@gmail.com

THE DIPLOMAT

2032 Broad St.
Regina, SK S4P 1Y3
P: 306-359-3366
E: makris@thediplomatsteakhouse.com

THE SASKATOON CLUB

417 - 21 St. E
Saskatoon, SK S7K 0C5
P: 306 652-1780

THE WILLOW ON WASCANA

Tim Davies
3000 Wascana Dr.
Regina, SK S4P 3B2
P: 306-585-3663
E: info@willowonwascana.ca
W: www.willowonwascana.ca

THE WILLOWS

382 Cartwright St.
Saskatoon, SK S7T 1B1
P: 306-956-1100 x 250
E: chef@willowsgolf.com
W: www.willowsgolf.com

TRUFFLES BISTRO

230 - 21 St. E
Saskatoon, SK S7K 0B9
P: 306-373-7779
E: trufflesbistro@gmail.com

TWO BY DAHLSJO

1928 Central Ave.
Prince Albert, SK S6V 4X2
P: 306-922-2992
E: Sublime@sasktel.net

**RESTAURANTS WHO PURCHASE ORGANIC PRODUCTS:
MANITOBA**
TALL GRASS PRAIRIE BAKERY

859 Westminster Ave.
Winnipeg, MB R3G 1B1
P: 204-779-4082
F: 204-779-4002
E: wolveley@tallgrassbakery.ca
W: www.tallgrassbakery.ca
Organic bakery. Various locations.

**RETAILERS WHO PURCHASE ORGANIC PRODUCTS:
BRITISH COLUMBIA**
ORGANIC GROCER

Garth Owens
508, 7380 King George Blvd.
Surrey, BC V3W 5A5
P: 604-501-0116
W: organicgrocerweb.ca

**CHOICES MARKETS
(MULTIPLE LOCATIONS)**

8683 - 10 Ave.
Burnaby, BC V3N 2S9
P: 604-522-0936
W: www.choicesmarket.com

**NATURE'S FARE
(MULTIPLE LOCATIONS)**

120, 19880 Langley Bypass 200 St. Access
Langley, BC V3A 4Y1
P: 778-278-1300
W: www.naturesfare.com

**RETAILERS WHO PURCHASE ORGANIC PRODUCTS:
ALBERTA**
AMARANTH WHOLE FOODS MARKET

7 Arbour Lake Dr.
Calgary, AB T3G 5G8
P: 403-547-6333
F: 403-547-6332
E: manager.sta@amaranthfoods.ca
W: www.amaranthfoods.ca

Visit www.amaranthfoods.ca to learn about our other locations.

**BLUSH LANE ORGANIC MARKET**

3000 - 10 Aspen Stone Blvd. SW
Calgary, AB T3H 0K3
P: 403-210-1247
F: 403-210-1264
E: info@blushlane.com
W: www.blushlane.com

Established in Calgary in 2004, Blush Lane Organics is a family owned and operated produce and natural foods business that operates retail locations in Calgary and Edmonton, as well as a 10 acre orchard and fruit stand in Keremeos, BC. With a "local first" philosophy, we are dedicated to supporting organic agriculture and local family farms.

BONTON MEAT MARKET

Greg
10 - 1941 Uxbridge Dr. NW
Calgary, AB T2N 2V2
P: 403-282-3132
W: www.bontonmeatmarket.com
Premium meat market. Full service deli.

BUY THE CUP COFFEE

Darin Leach
Bay 120, 2880 - 45 Ave. SE
Calgary, AB T2B 3M1
P: 403-808-4040
E: buylthecupcoffee@gmail.com
W: www.buylthecupcoffee.com

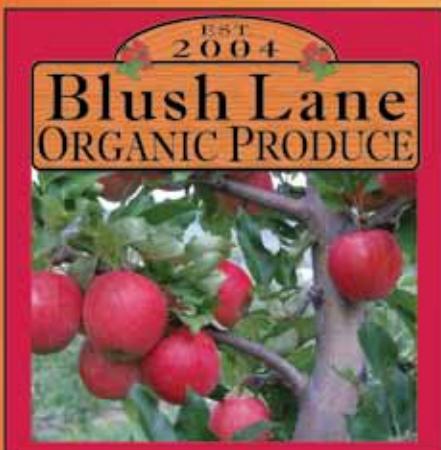
Organic retailer of organic coffees from around the world.



Proud to be part of the **LOCAL ORGANIC FOOD MOVEMENT**



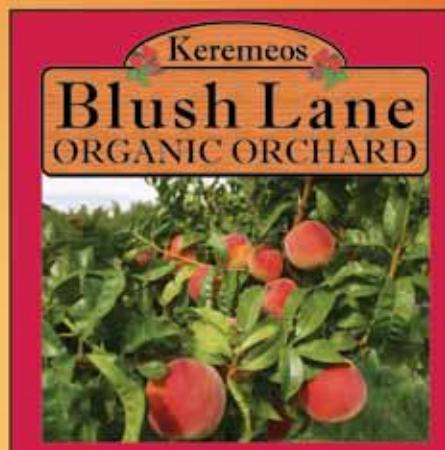
Farm Direct Seasonal Produce from Our Orchard
Produce, Dairy & Meat from the Local Community of Organic Growers



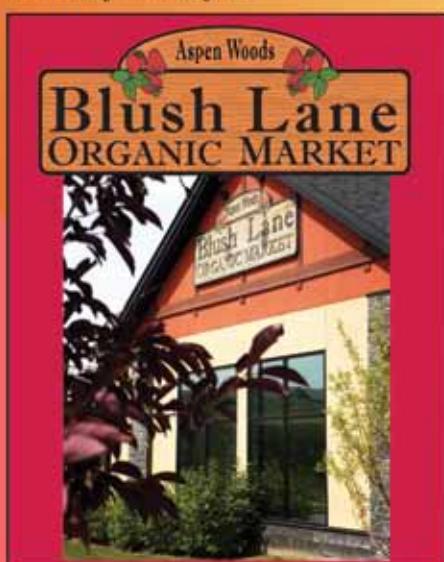
BLUSH LANE ORGANIC PRODUCE
CALGARY FARMERS' MARKET
510, 77 Ave. SE (Blackfoot Tr. & Heritage Dr.)
Thursday- Sunday 9-5

Calgary
Edmonton
Keremeos

Dedicated
to supporting
organic agriculture
& connecting people
with the good folks
that grow their food.

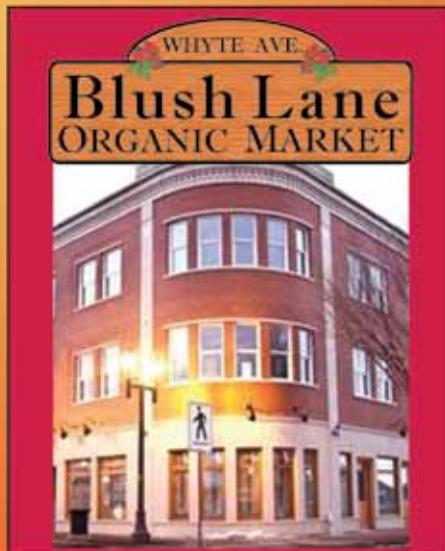


BLUSH LANE ORGANIC ORCHARD
3105 Hwy 3, Keremeos, BC
Fruit Stand Open Daily July-October



BLUSH LANE ORGANIC MARKET
ASPEN WOODS, CALGARY
3000-10 Aspen Stone Blvd. SW (403) 210-1247
Monday- Saturday 9-9, Sunday 10-8

blushlane.com
Members of Organic Alberta,
COABC, OTA



BLUSH LANE ORGANIC MARKET
ROOTS on WHYTE
8135- 102nd St NW, Edmonton (780) 988-5655
Saturday 8-9, Sunday-Friday 9-9

RETAILERS AB (CONTINUED)

CALGARY CO-OP

110, 151 - 86 Ave. SE
Calgary, AB T2H 3A5
W: www.calgarycoop.com
24 locations across Alberta.



COMMUNITY NATURAL FOODS

Frank Sarro
6120 - 1A St. SW
Calgary, AB T2H 0G3
P: 403-984-9893 x 9240
F: 403-252-0890
E: franks@mycnf.com
W: communitynaturalfoods.com

Community Natural Foods is one of Canada's longest serving natural and organic retailers, operating since 1977. We now proudly operate three full format grocery stores in Calgary and a webstore. We have been recognized regionally and internationally for our ethical approach to business and involvement in community. We prefer to work directly with local farmers, to support a healthy local economy.

EARTH'S GENERAL STORE

Michael Kalmanovitch
9605 - 82 Ave.
Edmonton, AB T6C 0Z9
P: 780-439-8725
E: egs@shawbiz.ca
W: egs.ca

Purchaser of organic products.



*Organic food and more,
delivered to your door*

GREEN EARTH ORGANICS

Brigitte Legault
110 - 106 Ave SE
Calgary, AB T1S 1M8
P: 403-969-9068
E: brigitte@greenearthorganics.com
W: www.greenearthorganics.com

GEO is an organic grocery delivery service. GEO strives to provide our customers with the freshest and very best organic products available. We have a wide selection of 100% certified organic fruit, vegetables and other grocery products. We also carry a growing list of environmentally friendly products that make it easier for our customers to tread lighter on our planet.

HERBAL HEALING INC.

Jo-Anne Wilson
PO Box 8, 2205 - 20 St.
Nanton, AB T0L 1R0
P: 403-646-2930
F: 403-646-2928
E: info@herbalhealinginc.com
W: www.herbalhealinginc.com

We carry organic products. Also available at various farmers' markets.

HOMEGROWN FOODS LTD.

Kathy Bain
10 - 19 Granite Dr.
Stony Plain, AB T7Z 1V8
P: 780-963-5305
F: 780-963-6312
E: info@homegrownfood.biz
W: www.homegrown-foods.com

Certified organic. Homeopathics/ supplements. Live blood analysis. Gluten-free products. Wild assorted fish. Hormone free/organic local meats. Farm fresh local eggs. Fresh organic produce.

HOVEN FARMS ORGANIC FOODS

Tim Hoven
RR3
Eckville, AB T0M 0X0
P: 403-302-2748
E: tim@hovenfarms.com
W: www.hovenfarms.com

See full listing in Livestock:
Livestock finisher.

CRMAT HOME - SPECIALTY RETAIL

Justine Cox
330 - 17 Ave. SW
Calgary, AB T2S 0A8
P: 403-532-0241
E: manager@crmrathome.com
W: www.crmr.com/athome

Gourmet specialty retail store.

NORTH SEA FISH MARKET

3320 - 9 St. SE
Calgary, AB T2G 3C3
P: 403-243-4475
W: northseafish.ca

Various locations in Calgary.
Wholesale options.

WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

RETAILERS AB (CONTINUED)

PLANET ORGANIC

4625 Varsity Dr. NW
Calgary, AB T3A 0Z9
P: 403-288-6700
E: charrison@planetorganic.ca
W: www.planetorganic.ca
Various locations in Alberta and BC.

PURE EARTH ORGANICS

Pure Earth Organics
12, 5579 - 47 St.
Red Deer, AB T4N 1S1
P: 403 347 1615
E: rebekah@purearthorganics.com
W: www.purearthorganics.com

SPUD ORGANIC DELIVERY

Karen Durbridge
3, 3200 - 14 Ave. NE
Calgary, AB T2A 6J4
P: 403-615-3663
F: 403-453-0855
E: karend@spud.ca
W: www.spud.ca

Buyer of produce and organic products,
grocery delivery service. Multiple locations.



SUNNYSIDE NATURAL MARKET

Patrick Guyn
10 - 338 10 St. NW
Calgary, AB T2N 1V8
P: 403-270-7477
F: 403-270-8613
E: pat@sunnysidemarket.ca
W: www.sunnysidemarket.ca

Sunnyside Natural Market is committed to supporting local family farms. We recognize and value the importance of the family farm and will deal directly with farmer/producers when possible. This provides the freshest, most nutritious products for our customers, while ensuring a fair price for the farmer, and decreasing the food miles associated with the food we eat.

THE ORGANIC BOX

Danny Turner
9764 - 47 Ave. NW
Edmonton, AB T6E 5P3
P: 780-469-1900
F: 780-469-1971
E: danny@theorganicbox.ca
W: www.theorganicbox.ca

Weekly deliveries of local and non-local seasonal organic produce.

RETAILERS WHO PURCHASE ORGANIC PRODUCTS: SASKATCHEWAN

CAUSEWAY NATURAL HEALTH

Andy or Cathy McAnally
816 - 6 Ave.
Humboldt, SK S0K 2A0
P: 306-682-5959
F: 306-682-3159
E: causeway@sasktel.net
W: www.causewaynaturalhealth.ca

We carry certified organic produce and other grocery items.

DAD'S NUTRITION CENTRE

Carl
240 A - 1820 8 St. E
Saskatoon, SK S7H 0T6
P: 306-373-7999
E: carl@dadsorganicmarket.com

Natural and organic groceries. Stores in Saskatoon, Regina and Yorkton.

EAT HEALTHY FOODS

Rick Morell
3030 12 Ave.
Regina, SK S4T 1J6
P: 306-522-4167
E: eathealthyfoods@sasktel.net
W: www.eathealthyfoodsregina.ca

GOOD EARTH'S SHOP AND SOAP EXCHANGE

14 - 385 Broadway St.
Yorkton, SK S3N 3Z3
P: 306-782-5300

MOM'S NUTRITION

901 F - 22 St.W
Saskatoon, SK S7M 0R9
P: 306-652-1118
E: momsnutrition@sasktel.net

NATURE'S BEST

2224 - 14 Ave.
Regina, SK S4P 0X8
P: 306-522-3757
E: naturesbest@sasktel.net

NATURE'S NOOK

222 Central Ave. N
Swift Current, SK S9H 0L2
P: 306 773-1266
W: naturesnook.ca

SASKATOON HERBS 'N' HEALTH

3 - 1005 Broadway Ave.
Saskatoon, SK S7N 1C1
P: 306-664-1070
F: 306-664-1091
W: www.herbsnhealth.ca

STEEP HILL FOOD CO-OP LTD.

Gerry or Andree
730 Broadway Ave.
Saskatoon, SK S7N 1B4
P: 306-664-4455
F: 306-664-4595
E: steephill@sasktel.net
W: www.steephill.sasklife.com

Non-profit bulk food store providing local, organic, and natural food.

RETAILERS WHO PURCHASE ORGANIC PRODUCTS: MANITOBA

CRAMPTON'S

1765 Waverly St.
Winnipeg, MB R3Y 1R7
P: 204-269-3355
E: cramptonsmarket@shaw.ca
W: www.cramptonsmarket.com

Grass fed meats, fish, and sustainable produce.

GOOD 'N' NATURAL HEALTH FOOD STORE

116 Park Rd.W
Steinbach, MB R5G 1V6
P: 204-326-9565
F: 204-326-9836
E: info@goodnnatural.ca
W: www.goodnnatural.ca

HONEY BEE HEALTH FOODS

1643 Saskatchewan Ave.W
Portage la Prairie, MB R1N 0R4
P: 204-856-0264
F: 800-768-2209
E: hbh@mts.net
W: www.honeybeerewards.com

HUMBOLDT'S LEGACY

887 Westminster Ave.
Winnipeg, MB R3G 1B4
P: 204-772-1404
E: humboldtslegacytm@gmail.com

MONDRAGON BOOKSTORE AND COFFEEHOUSE

91 Albert St.
Winnipeg, MB R3B 1G5
P: 204-946-5241
F: 204-956-1505
E: mondragon@mondragon.ca
W: www.mondragon.ca

Specialty grocery store.

ORGANIC PLANET WORKER CO-OP

877 Westminster Ave.
Winnipeg, MB R3G 1B3
P: 204-772-8771
E: worker@organicplanet.coop
W: www.organicplanet.coop

Supplier of fresh produce and specialty groceries. Organic/vegan deli.

ORGANZA MARKET

Zyggy Iskierski
230 Osborne St.
Winnipeg, MB R3L 1Z5
P: 204-453-6266
E: zyg@organzamarket.com
W: www.organzamarket.com

Full sized all natural and organic grocery store.



PRAIRIE HEALTH

2450 Saskatchewan Ave.W
Portage la Prairie, MB R1N 3N8
P: 403-857-3278
Health food store.

SCOOP AND SAVE NATURAL HEALTH FOODS

Liz
3133 Portage Ave.
Winnipeg, MB R3K 0W4
P: 204-888-1967
F: 204-897-4782
E: scoopandsave@shaw.ca
W: www.scoopandsave.com
Bulk and natural food store.

THE POTATO STORE

400 Kimberly Rd.
Winkler, MB R6W 4B4
P: 204-331-3150
W: thepotatostore.com
Wide selection of certified organic produce.

WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

RETAILERS MB (CONTINUED)

TRI FAMILY HEALTH

229A Fischer Ave.
The Pas, MB R9A 1S5
P: 204-623-7042
F: 204-623-5483
E: trihealth@mts.net
W: trifamilyhealth.ca

Specialty retail store.

TWO FARM KIDS NATURAL FOODS

565 - 34 St.
Brandon, MB R7B 3P8
P: 204-728-2855
F: 204-727-0216
E: sylvia@twofarmkids.com
W: www.twofarmkids.com

VITA HEALTH FRESH MARKET

Ryan Labonte
200 - 106 Osborne St.
Winnipeg, MB R3L 1Y5
P: 204-984-9599
F: 204-984-9566
E: grocerymanager@vitahealthstores.ca
W: myvita.ca

A Manitoba, family-owned retailer of natural products since 1936.

RETAIL READY PACKAGED PRODUCTS

ALL SEASONS MUSHROOMS

Patrick or Frank Moscone
PO Box 12020, RPO Murrayville
Langley, BC V3A 9J5
P: 604-534-0278
E: Frank@allseasonsmushrooms.com
W: www.allseasonsmushrooms.com

Provides mushrooms to both the retail and food service sectors.

ANITA'S ORGANIC GRAIN & FLOUR MILL

43615 Yale Rd.
Chilliwack, BC V2R 4J6
E: julie@anitasorganic.com
W: www.anitasorganic.com
Stone-ground whole-grain flours, all-purpose flours, ancient grains, cereals, and mixes.

ARLA FOODS INC. (HEAD OFFICE)

675 Rivermede Rd.
Concord, ON L4K 2G9
P: 905-669-9393
F: 905-669-4110
W: www.arlafoods.ca
All natural, fresh, creamy organic cream cheese spread.

ASSAM TEA COMPANY LTD.

Saunam Bhattacharjee
6911 Russell Ave.
Burnaby, BC V5J 4R8
P: 604-568-8695
F: 800-924-7295
E: saunam@assamteacompany.com
W: www.assamteacompany.ca
Organic grower and master blender of teas, herbs and spices.

AVALON DAIRY LTD.

Gay Hahn
7985 North Fraser Way
Burnaby, BC V5J 0A4
P: 604-456-2550
E: gayhahn@avalondairy.com
W: www.avalondairy.com
Organic dairy products.

AWAKE CEREALS CORP.

Marilyn Sochatsky
50 Greenwood Village
Sherwood Park, AB T8A 0Z8
P: 780-940-5557
E: marilyn@awakecereals.com
W: www.awakecereals.com

Omega grains and high fiber crunch.

BABY GOURMET FOODS INC.

Jill Vos
9665 - 45 Ave.
Edmonton, AB T6E 5Z8
P: 780-435-5516
W: www.babygourmet.com

Absolutely delicious, organic, nutritious baby food.

BASIL OLIVE OIL PRODUCTS LTD.

Helen Koutalianos
18939 120B Ave.
Pitt Meadows, BC V3Y 1W3
P: 604-460-0087
F: 604-465-7595
E: sales@basiloliveoil.com
W: www.basiloliveoil.com

Organic producer of extra virgin olive oil, olives and more.

BEST COOKING PULSES INC.

Mike Gallais
103 Railway Ave.
Rowatt, SK S4P 2Z3
P: 306-586-7111
F: 306-586-4848
E: mike.g@bestcookingpulses.com
W: www.bestcookingpulses.com

See full listing in Food Ingredients.

BEST GOURMET COFFEE WHOLESALERS

Mike Li or Seth Lang
20091 - 113B Ave.
Maple Ridge, BC V2X 0Z2
P: 604-465-5112
E: seth.lang@bestgourmet.ca
W: www.bestgourmet.com

Gourmet coffee company with organic and traditional options.

BIG MOUNTAIN COFFEE ROASTERS

Wade Semograd
K, 1155 - 44 Ave. SE
Calgary, AB T2G 4X4
P: 403-244-6864
E: bigmtn4@telus.net
W: www.bigmountaincoffeeroasters.ca

Organic coffee, hand roasted in small batches. Wholesale available.

BIRDS & BEES ORGANIC WINERY AND MEADERY

Elizabeth or Xina Chrapko
PO Box 110
Brosseau, AB T0B 0P0
P: 780-657-2275
F: 780-657-2410
E: info@birdsandbeeswinery.com
W: www.BirdsAndBeesWinery.com

Alberta's first and only organic winery.
Sip local. Sip organic.

BLACK TUSK TRADING

Greg Lui
652 Evans Ave.
Vancouver, BC V6A 2K9
E: greglui@blacktusk.biz
W: www.blacktusk.biz

Distributor, manufacturer, importer, marketer of premium tea for up-scale markets.

BLUE GOOSE PURE FOODS

Doug Sinclair
123, 1305 Welch St.
North Vancouver, BC V7P 1B3
P: 604-980-9106
E: dsinclair@bluegoosecattle.com
W: bluegoosepurefoods.com

Line of organic meats and fish products.

BLUE LAGOON ORGANICS

781 Hwy 26
St. Francis Xavier, MB R4L 1A2
P: 204-864-3083
E: annelore@mts.net
W: www.bluelagoonorganics.com

BOWEN ISLAND ROASTING COMPANY

Gino Rutigliano
PO Box 226
Bowen Island, BC V0N 1G0
P: 604-562-0024
E: gino@bowencoffee.ca
W: www.bowencoffee.ca

100% certified organic and small batch exotic green coffee.

BRAUN'S FLOUR

Susan Braun
PO Box 97
La Crete, AB T0H 2N0
P: 780-928-2621
F: 780-928-2621

BREMNER'S

Chandra Kohlman or Terry Bremner
4626 - 88 St.
Delta, BC V4K 3N3
P: 604-940-1375
E: terry@bremnerfoods.com
W: bremnerfoods.com

Fruit juice producer specializing in blueberry and cranberry juices.

BRUEGGEMANN ORGANIC FARMS

Gerhard Brueggemann
PO Box 101
Ridgeville, MB R0A 1M0
P: 204-427-2989
E: ghbrueg@mts.net

Baking, grains, seeds, peas, beans, lentils, soup mixes, wild rice.

CALNAN'S ORGANIC & NATURAL PRODUCTS INC.

Simon Calnan
PO Box 96090, 4000, 873 - 85 St. SW
Calgary, AB T3H 0L3
P: 888-292-1458
E: simonc@calnans.ca
W: www.calnans.ca

Organic coconut oil and flour, salts, sugar, skincare, wholesale, retail.

CANADIAN GOLD BEVERAGE

PC DeJong or Gabrielle McCulloch
PO Box 150, 45137 Hwy 210
Marchand, MB R0A 0Z0
P: 204-424-5479
E: order@canadiangoldbeverages.com
W: www.cdngb.org

Artesian water beverage.

CANYON CREEK FOOD COMPANY LTD.

8704 - 53 Ave.
Edmonton, AB T6E 5G2
P: 780-463-2991
F: 780-463-5511
W: www.canyoncreekfood.com

Pre-prepared soups, sauces, side dishes and entrees.

WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

RETAIL PRODUCTS (CONTINUED)

CHERRY HILL COFFEE LTD.

Dave Biglow
1, 1404 Hunter Crt.
Kelowna, BC V1X 6E6
P: 250-861-4733
E: dave@cherryhillcoffee.com
W: www.cherryhillcoffee.com

Organic coffee roasters.

CLEAR CREEK ORGANICS LTD.

Gene Kessler
PO Box 177
Pangman, SK S0C 2C0
P: 306-442-4625
F: 306-442-4747
E: clearcreekorganics@sasktel.net
W: www.clearcreekorganics.ca

Market fresh and processed organic meat to retailers and consumers.

CLEARBROOK COFFEE COMPANY

Josh Issak or Nathan Prachnau
32195 King Rd.
Abbotsford, BC V2T 5Z4
P: 604-853-6727
E: nathan@clearbrookcoffee.com
W: www.clearbrookcoffee.com

Custom organic coffee roasters.

CLOVER LEAF CHEESE LTD.

Ruth Monslave
1202 - 45 Ave. NE
Calgary, AB T2E 2P2
P: 403-250-3780
F: 888-835-0127
E: sales@cheese-please.com
W: www.cloverleafcheese.ca

Storing, aging, cutting, wrapping and distributing Earth's Choice organic cheeses.

COCHRANE COFFEE TRADERS LTD.

Jeff Genung
PO Box 997
Cochrane, AB T4C 1B1
P: 403-932-4395
F: 403-932-4470
E: jeff@coffeetraders.ca
W: www.coffeetraders.ca

Provider of Coffee-Retail products/services.

COCOA WEST CHOCOLATIER INC.

Joanne Mogridge
581C Artisan Lane
Bowen Island, BC V0N 1G2
P: 604-947-2996
E: contact@cocoawest.com
W: www.cocoawest.com

Chocolate truffles made with organic ingredients.

COMMON SENSE NATURAL PRODUCTS

Nelson Laviolette
1 - 490 Des Meurons St.
Winnipeg, MB R2H 2P5
P: 204-237-7909
E: order@commonsenseproducts.ca
W: www.commonsensemarket.ca

Creators of Yerba Mate teas.
Wholesale options available.

COUNTRY FRESH ENTERPRISES INC.

Peter Szerensci or Paul Dhanoa
170, 2540 Simpson Rd.
Richmond, BC V6X 2P9
P: 604-276-2029
E: countryfresh@hsaw.ca
W: www.countryfreshfoods.com

Line of nut butters, breads, and granola products.

COUNTRYSIDE FARMS

88 Millwork Dr.
Steinbach, MB R5G 1V9
P: 866-360-3447
E: info@countrysidefarms.ca
W: www.countrysidefarms.ca
Certified organic eggs.

CRANNOG ALES

Brian MacIsaac
706 Elson Rd.
Sorrento, BC V0E 2W1
P: 250-675-6847
F: 250-675-6849
E: brewery@crannogales.com
W: www.crannogales.com

On farm microbrewery. Sales in BC only.

CREEKMORE COFFEE ROASTING INC.

David or Elaine Creekmore
PO Box 555
Qualicum Beach, BC V9K 1T1
P: 250-752-0158
E: coffeecreek@shaw.ca
W: www.creekmorescoffee.com
Certified organic, fair trade coffee roasting.

CRUST CRAFT INC.

Liqing (Lee) Sun
13211 - 146 St.
Edmonton, AB T5L 4S8
P: 780-466-1333
F: 780-466-1347
E: lee@crustcraft.com
W: www.crustcraft.com
Pizza crust, white flour; pizza crust, whole wheat.

DAVE'S KILLER BREAD

Ron Milio
5209 SE International Way
Milwaukie, OR 97222
P: 503-335-8077
E: info@daveskillerbread.com
“Just say no to bread on drugs.”

DC DUBY HOSPITALITY SERVICES INC.

Dominique or Cindy Duby
PO Box 63115
Richmond, BCV7E 1S0
P: 604-277-6102
E: dc当地duby@dc当地duby.com
W: www.dcduby.com

Line of artisan certified organic & gourmet chocolates.

D DUTCHMAN DAIRY LTD.

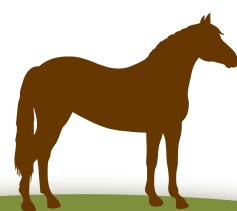
Jake DeWitt
1321 Maier Rd.
Sicamous, BC V0E 2V1
P: 250-836-4304
E: dutchmandairy@cablelan.net
W: www.dutchmendairy.ca

Offering products for local retail stores, and online/phone.

DEACON VALE FARM

Shanti McDougall
380 Campbell Bay Rd.
Mayne Island, BC V0N 2J0
P: 250-539-5456
E: don@farmgatestore.com
W: www.deaconvale.com

Line of chutneys, jellies, jams and other specialty products.

**DENMAN ISLAND CHOCOLATE LTD.**

Daniel Terry
4321 Denman Rd.
Denman Island, BC V0R 1T0
P: 250-335-2418
E: dichoc@telus.net
W: www.denmanislandchocolate.com
Organic chocolate company.

DIAMOND WILLOW ORGANICS LTD.

Kevin Wilkie
PO BOX 1630
Pincher Creek, AB T0K 1W0
P: 403-626-3945
E: kswilkie@shaw.ca
W: www.diamondwillow.ca
Organic beef raised in Western Canada by organic producers.

DUSO'S FRESH PASTA AND SAUCES

Adrian Duso
200 - 1625 Kebet Way
Port Coquitlam, BC V3C 5W9
P: 604-464-8101
E: adrian.duso@dusos.com
W: www.dusos.com
Italian pastas and sauces.

EATMORE SPROUTS & GREENS

Carmen Wakeling
2604 Grieve Rd.
Courtenay, BC V9J 1S7
P: 250-338-4860
W: www.eatmoresprouts.com

FAIRWINDS FARM LTD.

Ben Oudshoorn
PO Box 953
Fort Macleod, AB T0L 0Z0
P: 403-553-0127
F: 403-553-0126
E: info@fairwindsfarm.ca
W: www.fairwindsfarm.ca
Goat milk products
– milk, yogurt, cheese.

FAR NORTH WILD RICE

Flin Flon, MB
P: 204-687-6234
E: rrussell@mts.net
W: wildrice.mb.ca
Provides organically grown natural lake wild rice.

FIELDSTONE ORGANICS

4851 Schubert Rd.
Armstrong, BC V0E 1B4
P: 250-546-4558
W: fieldstoneorganics.ca

FIRST NATURE FARMS

Jerry Kitt
PO Box 123
Goodfare, AB T0H 1T0
P: 780-356-2239
F: 780-356-2239
E: jerrykitt@gmail.com
W: www.firstnaturefarms.ab.ca
Producers of bison, Galloway beef, Berkshires, chickens, turkeys.
Purchases grain.

FOLEY'S CANDIES LTD.

Haines Lee
12671 No. 5 Rd.
Richmond, BC V7A 4E9
P: 604-274-2131
E: haines@foleyscandies.com
W: www.foleyschocolates.ca
Variety of bulk and packaged chocolate products.

WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

RETAIL PRODUCTS (CONTINUED)

FOOTHILLS CREAMERY LTD.

Cathy Sanders
4207 16 St. SE
Calgary, AB T2G 3S2
P: 403-263-7725
F: 403-237-5051
E: cathysanders@foothillscreamery.com
W: www.foothillscreamery.com

Manufacturers of organic butter.

GATHERING PLACE TRADING COMPANY

Lovena Harvey
PO Box 272
Whaletown, BC V0P 1Z0
P: 250-935-6993
E: lovena@gatheringplacetrading.com
W: www.gatheringplacetrading.com

Specializing in organic/fairly traded products: teas, spices, sea salts.

GOLDEN ACRES HONEY PRODUCTS LTD.

Jason Pringle
PO Box 42, 1101 - 6 Ave. N
Three Hills, AB T0M 2A0
P: 403-443-7705
F: 403-443-7910
W: www.goldenacreshoney.com

Offering retail ready packaged honey products.



GRAIN MILLERS INC.

Sam Raser
10400 Viking Dr.
Eden Prairie, MN 55363
P: 952-983-1311
F: 952-942-9649
E: sam.raser@grainmillers.com
W: www.grainmillers.com

For more than 20 years Grain Millers Inc. has been a leading manufacturer of conventional and organic whole grain ingredients used in cereals, breads, bars and many other products served around the world. These grains include oats, wheat, barley, and rye which we mill into flours, flakes, brans and fibers.

GOLDEN EAGLE BLUEBERRY PROCESSING

Kanwaljit Sokhi
16351 Aquilini Ave.
Pitt Meadows, BC V3Y 1Z1
P: 604-465-7555
E: kanwaljit.sokhi@aquilini.com
W: www.geberries.com

Growing, processing, and packaging blueberries.

GREEN BEAN COFFEE IMPORTS

Darryl Reid
PO Box 319
Clandeboye, MB R0C 0P0
P: 204-738-2180
M: 204-485-2640
F: 204-738-2179
E: darryl@greenbeancoffeeimports.com
W: www.greenbeancoffeeimports.com

Fair trade, organic coffee roasters.

HAPIFOODS GROUP INC.

Corin Mullins
PO Box 934
Schelt, BC V0N 3A0
P: 604-886-8860
E: corin@holycrap.ca
W: holycrap.ca

Gluten-free, vegan, certified organic breakfast cereals.

HAPPY DAYS DAIRIES LTD.

Donat Koller
691 Salmon River Rd.
Salmon Arm, BC V1E 3E9
P: 250-832-0209
E: info@happydaysdairy.com
W: www.happydaysdairy.com

Organic cheese line featuring Cheddar, Mozzarella, Brie, Formaggino, and Feta.

HAPPY PLANET FOODS LTD.

Randal Lus
200, 4190 Lougheed Hwy
Burnaby, BC V5C 6A8
P: 778-846-4404
E: adouglas@earthsown.com
W: happyplanet.com

Natural food and juice company.

HEMP OIL CANADA

PO Box 188, 225 Pembina Tr.
St. Agathe, MB R0G 1Y0
P: 204-882-2480
F: 204-882-2529
E: info@hempoilcan.com
W: www.hempoilcan.com



Manufacturer and supplier of certified hemp food products and ingredients.

HEMPCO

- FOOD, FUEL AND FIBER PRODUCTS

Charles Holmes
7818 Express St.
Burnaby, BC V5A 1T4
P: 604-432-1066 x 102
M: 604-317-3879
F: 604-432-1055
E: charles@hempcocanada.com
W: www.hempcocanada.com
Supplier of hemp seed foods.

HERITAGE HARVEST

Mark Gibeau
PO Box 2214
Strathmore, AB T1P 1K2
P: 403-934-3457
F: 403-934-6408
E: markgibeau@efirehose.net
W: www.heritage-harvest.ca
Flour and grain, red fife wheat, marquis wheat, emmer.

HIGHWOOD CROSSING FOODS

Tony Marshall
810 Centre St. SE
High River, AB T1V 1E8
P: 403-652-1910
F: 403-652-7511
E: tony@highwoodcrossing.com
W: www.highwoodcrossing.com
Processor of certified organic cold-pressed oils, cereals and flours.

HONEY BUNNY

Gilbert Wolfe
PO Box 289
Guy, AB T0H 1Y0
P: 780-925-2282
F: 780-925-2943
E: gilbert@honeybunny.ca
W: honeybunny.ca

Various products from state-of-the-art honey harvesting and food packaging facility.

HOVEN FARMS ORGANIC FOODS

Tim Hoven
RR3
Eckville, AB T0M 0X0
P: 403-302-2748
E: tim@hovenfarms.com
W: www.hovenfarms.com

**See full listing in Livestock:
Livestock finisher.**

INDIAN LIFE FOOD CORPORATION

Rakesh Raniga
3835 2 Ave.
Burnaby, BC V5C 3W7
P: 604-205-9176
E: rakesh@indianlife.com
W: www.indianlife.com
Authentic packaged Indian foods.

INTEGRITY FOODS

Dora Friesen
PO Box 278
Riverton, MB R0C 2R0
P: 204-378-2887
E: info@integrityfoods.ca
W: www.integrityfoods.ca

Artisan bakery supplying baked goods to stores in Winnipeg area.

ISLAND FARMS

Al Sneden
2220 Dowler Pl.
Victoria, BC V8W 2M1
P: 250-360-5260
E: al.snedden@agropur:natrel.ca
W: islandfarms.com

Organic dairy products.

JINICE FOODS LTD.

Ijin Kyung
3405, 1515 Broadway St.
Port Coquitlam, BC V3C 6M2
P: 604-474-4633
E: jin@jinice.com
W: olizio.com
Culinary oils.

JJ BEAN COFFEE ROASTERS

Carla Froese or David Long
1904 Powell St.
Vancouver, BC V5L 1V3
P: 604-254-0161
E: carla@jjbeancoffee.com
W: www.jjbeancoffee.com
Organic coffee roasters.

JOFFEES COFFEE

Jeff Farris
7954 - 51 St. SE
Calgary, AB T2C 4R2
P: 403-720-2282
F: 403-720-2908
E: joffees@telus.net
W: www.joffeescoffees.com
Coffee bagging, coffee roasting.



WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

RETAIL PRODUCTS (CONTINUED)

KARMA COFFEE LTD.

Rob Wessen
PO Box 771
Coombs, BC V0R 1M0
P: 250-248-7312
E: info@karmacoffee.com
W: www.karmacoffee.com

Organic Island roasted whole bean coffee.

KIENNA COFFEE ROASTERS

Leona Arnett
164 - 2880 45 Ave. SE
Calgary, AB T2B 3M1
P: 403-444-9300
F: 403-272-9301
E: info@kienna.com
W: www.kienna.com

Organic coffee roaster. Reducing waste in the single-serve industry.

LA MEUNERIE MILANAISE

108, 214 Rte RRI
Milan, QC G0Y 1E0
P: 877-657-4646
E: info@lamilanaise.com
W: lamilanaise.com

Retail ready grain products.
Buyer of organic grains.

LADY BUG FARM PRODUCTS LTD.

Norm Blair
PO Box 1286
Sechelt, BC V0N 3A0
P: 604-781-6643
E: info@ladybugfoods.com
W: www.deeprooted.ca

BC organic apple juice.

LEFFERS BROTHERS ORGANICS

Howard or Cornelius Leffers
PO Box 484
Coaldale, AB T1M 1M5
P: 403-345-4885
F: 403-345-4886
E: hileffers@hotmail.com

Grower/packer/shipper of organic vegetables.

LITTLE POTATO COMPANY

Crystal Grimoldby
PO Box 33166
Edmonton, AB T5P 4V8
P: 780-414-6075
F: 780-960-2020
E: Info@littlepotatoes.com
W: www.littlepotatoes.com

Line of packaged potatoes.

LOVEDAY MUSHROOM FARMS

556 Mission St.
Winnipeg, MB R2J 0A2
P: 204-233-4378
W: www.lovedaymushroomfarms.ca

Producer of conventional and organic mushrooms.

LUCERNE FOODS CHEESE PLANT

Tom Loteki
1000 King Edward St.
Winnipeg, MB R3H 0R2
P: 204-631-4449
F: 204-631-4444
E: tom.lotecki@safeway.com

Organic cheese products.

MANITOBA HARVEST HEMP FOODS

69 Eagle Dr.
Winnipeg, MB R2R 1V4
P: 204-953-0233
W: manitobaharvest.com

Hemp food manufacturer. Large line of hemp products and ingredients.

MANITOBA ORGANIC MARKETPLACE TRADE ASSOCIATION (MOMA)

PO Box 394
Gilbert Plains, MB R0L 0X0
P: 204-648-7383
F: 204-548-7428
W: www.manitobaorganics.com

Marketing beef through the Clear Creek Organics label in retail stores.

MEADOWFRESH DAIRY CORPORATION

Rahim Talib
100, 1373 Kebet Way
Port Coquitlam, BC V3C 6G1
P: 604-472-0786
E: rталib@meadowfresh.ca
W: meadowfresh.ca

Dairy supplier.

MOJA COFFEE

Andrew Wentzel or Doug Finley
1412 Rupert St.
North Vancouver, BC V7J 1E9
P: 604-983-6652
E: doug@mojacoffee.com
W: www.mojacoffee.com

Fair-trade, organic coffee, roasted on-site.

MOONSTRUCK ORGANIC CHEESE LTD.

Susan or Julia Grace
1306 Beddis Rd.
Saltspring Island, BC V8K 2C9
P: 250-537-4987
E: julia@moonstruckcheese.com
W: www.moonstruckcheese.com

Certified organic cheese products made on Salt Spring Island.

MUMM'S SPROUTING SEEDS

Lisa Mumm
PO Box 80
Parkside, SK S0J 2A0
P: 306-747-2935
F: 306-747-3618
E: mumms@sprouting.com
W: www.sprouting.com

We supply certified organic seed for growing sprouts and microgreens.
Natural Health Retailers: Ask us for a wholesale price list. Organic Farmers: We purchase over 50 varieties of seed.

NAOSOP HARVEST

Tracy Wheeler-Anderson
PO Box 241
Cranberry Portage, MB R0B 0H0
P: 204-472-3323
E: wheeler@mts.net
W: www.naosopharvest.com

We sell certified organic wild rice from northern Manitoba.

NATURE'S FARM

5 Life Sciences Parkway
Steinbach, MB R5G 2G7
P: 204-326-5509
F: 204-326-6626
E: csinfo@naturesfarm.ca
W: www.naturesfarm.ca

Line of pasta, smart eggs and granola products.

NATURE'S NUTRACEUTICALS

John or Sandra Day
PO Box 1907
Brooks, AB T1R 1C6
P: 403-362-7507
F: 403-362-7510
E: jurval@eidnet.org
W: www.naturesnutraoils.com

Processing and packaging various flax and hemp products.

NATURE'S PATH FOODS INC.

Candice Macalino
9100 Van Horne Way
Richmond, BC V6X 1W3
P: 604-248-8775
F: 604-248-8760
E: cmacalino@naturespath.com
W: www.naturespath.com

We are a family-owned company making organic, non-GMO cereals.

NELSON BREWING COMPANY LTD.

Tom Pollock
512 Latimer St.
Nelson, BC V1L 4T9
P: 250-352-3582
E: mike_nbc@netidea.com
W: nelsonbrewing.com

Organic brewery.

NORTHERN LIGHTS FOODS LP

Terry Helary
PO Box 250
Air Ronge, SK S0J 3G0
P: 306-425-3434
F: 306-425-3363
E: info@northernlightsfoods.com
W: www.northernlightsfoods.com

Produce consumer ready wild rice.

NORQUIN

Joe Dutcheshen
3002 Miller Ave.
Saskatoon, SK S7K 5X9
P: 306-933-9525
F: 306-933-9527
E: quinoa@quinoa.com
W: www.quinoa.com

Processing of specialty grains and food products. Wholesale products available.

NUTS TO YOU NUT BUTTER INC.

B, 105 Scott Ave.
Paris, ON N3L 3K4
P: 519-442-1737

Line of nut butters.

OAK MANOR FARMS

756907 Oxford County Rd. 5, RR1
Tavistock, ON N0B 2R0
P: 877-625-6455
F: 519-662-2435
E: oakmanor@golden.net
W: www.oakmanorfarms.ca

Sources organic grains, seeds and beans from certified organic farms.

OKANAGAN MOBILE JUICING INC.

Remo Trovato
5955 Lytton Rd.
Vernon, BC V1B 3J9
P: 250-550-8885
E: info@mobilejuicing.com
W: www.mobilejuicing.com

Mobile Juicing Business making Bag-in-Box juice from your fruit.



WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

RETAIL PRODUCTS (CONTINUED)

OLYMPIC DAIRY PRODUCTS

Doug Luder
7178 Vantage Way
Delta, BC V4G 1K7
P: 604-952-7078
E: doug@olympicdairy.com
W: www.olympicdairy.com

Manufacturer/distributor of premium natural cultured dairy, organic and soy products.

P & H MILLING GROUP

Arun Lekhi
1301 - 2 Ave. S
Lethbridge, AB T1J 3Z1
P: 403-328-6622
F: 403-327-3772
E: alekhi@phmilling.com
W: www.phmilling.com

Whole wheat flour, bread flour, patent flour, enriched flour, etc.

PEACE COUNTRY MILLING & GRAIN

Roy Toews
RR2, Site 4, PO Box 5
Sexsmith, AB T0H 3C0
P: 780-568-4069
M: 780-831-0860
F: 780-568-4769
E: roypcmilling@hotmail.com

Certified organic flour and wheat products.

PEMBERTON DISTILLERY INC.

Tyler Schramm
1954 Venture Pl.
Pemberton, BC V0N 2L0
P: 604-894-0222
F: 888-894-3676
E: tyler@pembertondistillery.ca
W: www.pembertondistillery.ca

Locally inspired field-to-glass organic sipping spirits.

PLANETLOVE RAW CHOCOLATE

Chris Elliott
936 Mt. Newton Cross Rd.
Saanichton, BC V8M 1S2
P: 250-216-8127
E: chris@planetloverawchocolate.com
W: www.planetloverawchocolate.com

Raw chocolate with fairly traded, organic ingredients.

POPLAR GROVE FARM

Garry Friesen
PO Box 1450
Winkler, MB R6W 4B4
P: 204-325-4333
E: Garry@Kroekers.com
W: poplargrovefarm.com

Potato and onion production.

PRAIRIE HARVEST CANADA LTD

Carlo Facchin
12538 - 126 St.
Edmonton, AB T5L 0X3
P: 780-454-4004
F: 780-452-7238
E: info@phcanadaltd.com
W: www.prairieharvestpasta.com

Producer of organic dry pasta for retail, PL and food-service.

PROGRESSIVE FOODS

Marvin Nakonechny
210, 8711A - 50 St.
Edmonton, AB T6B 1E7
P: 780-466-8651
E: info@progressivefoods.ca
W: www.progressivefoods.ca

We have developed a barley product that is quick cooking.

ROCK RIDGE DAIRY LTD.

Patrick or Cherylynn Bos
PO Box 5, Site 7, RR3
Ponoka, AB T4J 1R3
P: 403-783-4312
E: pbos@telus.net
W: www.rockridgedairy.com

Organic cow milk products.

ROLLINGDALE VINYARD AND WINERY

Kirsty Dale
2306 Hayman Rd.
Kelowna, BC V1Z 1Z5
P: 250-769-4825
E: kdale@rollingdale.ca
W: www.rollingdale.ca

Organic winery.

ROOTS ORGANIC INC.

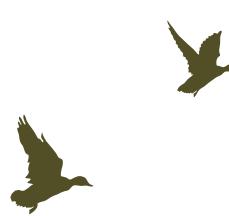
TJ Brar
3727 184 St.
Surrey, BC V3S 0L5
P: 604-576-2567
F: 604-576-8945
E: tj1@evergreenherbs.com
W: www.rootsorganic.com

See full listing in Food handling and distributors.

ROSSDOWN NATURAL FOODS

Thomas Cherian
2325 Bradner Rd.
Abbotsford, BC V4X 1E2
P: 604-856-6698
E: thomas.cherian@rossdown.com
W: www.rossdown.com

Certified organic turkeys.



SALTSpring SUNRISE PREMIUM EDIBLES

Bejay Mills
829 Beaver Pt Rd.
Saltspring Island, BC V8K 1X9
P: 250-217-0000
E: info@saltspringsunrise.ca
W: www.saltspringsunrise.ca

Producer of edible oats, nut butters and gluten-free flours.

SAPUTO DAIRY PRODUCTS

Gabreila lordache
16110 - 116 Ave.
Edmonton, AB T5M 3V4
E: giordache@saputo.com
W: www.saputo.ca

Organic dairy and cheese products.

SEA CIDER FARM AND CIDERHOUSE

Kristen Jordan
2487 Mt. St. Michael Rd.
Saanichton, BC V8M 1T7
P: 250-544-4824
E: kristen@seacider.com
W: www.seacider.ca

Grow and purchase organic apples from local growers for cider.

SELECT READY FOODS

200, 9411 - 63 Ave.
Edmonton, AB T6E 0G2
E: sales@selectready.ca
W: selectready.ca

Line of premium entrées and appetizers.

SHOAL LAKE WILD RICE

28 Christopher St.
Winnipeg, MB R0E 1J3
P: 204-989-7696
F: 204-943-4719
E: info@slwr.com
W: www.eatwildrice.ca

Organic wild rice for retail, food-service, bulk, private-label, export markets.

SILVERKING SOYA FOODS

Jeff Mock
508 C Latimer St.
Nelson, BC V1L 4T9
P: 250-352-5897
E: renejeff@netidea.com

Organic tofu.

SLEEPING MOUNTAIN ORGANIC FARMS

Marshall Potts
4170 Stewart Rd.
Yarrow, BC V2R 5G6
P: 604-613-6069
E: info@gaughanfarms.com

Certified organic turkeys.

SPICE SANCTUARY

Trusha Patel
107 Riva Crt.
Canmore, AB T1W 3L4
P: 403-389-3743
F: 587-387-2277
E: info@spicesanctuary.com
W: www.spicesanctuary.com

Processor, wholesaler of spices, blends for foodservice manufacturers and retailers.

SUMMERHILL PYRAMID WINERY

Ezra Cipes
4870 Chute Lake Rd.
Kelowna, BC V1W 4M3
P: 250-764-8000
F: 250-764-2598
E: info@summerhill.bc.ca
W: www.summerhill.bc.ca

Fine organic wine delivered to your door.
Order online: www.summerhill.bc.ca.

SUNNY BOY FOODS

250, 9411 - 63 Ave.
Edmonton, AB T6E 0G2
P: 780-414-1496 x 228
F: 780-414-1497
E: info@sunnyboyfoods.com
W: sunnyboyfoods.com

Whole wheat flour, all-purpose flour, hot cereal, whole wheat pancake.

SUNWORKS FARM

Sheila Hamilton
PO Box 55
Armena, AB T0B 0G0
P: 780-672-9799
F: 780-672-9984
E: info@sunworksfarm.com
W: www.sunworksfarm.com

See full listing in Livestock:
Livestock finisher.

SUPERIOR TOFU LTD.

Rita Cheng
1436 E Pender St.
Vancouver, BC V5L 1V8
P: 604-251-1806
E: rita@superiortofu.com
W: superiortofu.com

Offers a wide range of soy products.

TEA AFFAIR

Sonya
207, 2835 - 23 St. NE
Calgary, AB T2E 7A4
P: 403-228-3655
F: 403-228-0112
E: sales@tea-affair.com
W: www.tea-affair.com

Manufacture and wholesale teas.

WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

RETAIL PRODUCTS (CONTINUED)

TEALEAVES

Garret Chan
PO Box 27537, Oakridge Postal Outlet
Vancouver, BC V5Z 4M4
P: 604-736-1207
E: garret@tealeaves.com
W: www.tealeaves.com

Specializes in tea, wholesale options.

THE CHAI COMPANY

Chris Merry
1 - 8005 Alexander Rd.
Delta, BC V4G 1C6
P: 604-940-9887
E: chris@chaico.com
W: chaico.com

Organic chai latte products.

TROPHY FOODS INC.

Jeanette Sue Ping
6210 - 44 St. SE
Calgary, AB T2C 4L3
P: 403-571-6887
E: jsueping@trophyfoods.com
W: www.trophyfoods.com

Processes and packages a variety of nuts,
dried fruit etc.

VAN RICE PRODUCTS

Ken Takagaki
8 - 1350 Valmont Way
Richmond, BC V6V 1Y4
P: 604-273-8038
E: vanriceproducts@gmail.com
W: www.vanrice.com

Dedicated to wholesome foods based
on rice and other grains.

VANCOUVER CROISSANT LTD.

Shaheen Bhuiyan
105 - 3490 Gardner Court
Burnaby, BC V5G 3K4
P: 604-254-0323
F: 604-294-0323
E: info@vancroissant.com
W: www.vancroissant.com

We are manufacturing certified organic
croissants.

VANDERPOL'S EGGS LTD.

Mike Vanderpol
3911 Mt. Lehman Rd.
Abbotsford, BC V4X 2N1
P: 604-856-4127
E: mvanderpol@vanderpolseggs.com
W: www.vanderpolseggs.com

Processor of egg and egg-based products.

VASTU CHAI INC.

Avni Soma
Various locations
Canmore, AB T1W 1S8
P: 403-707-9666
E: info@vastuchai.com
W: www.vastuchai.com

Processor of teas and spices.

VITAL GREEN FARMS

Joe Mans
PO Box 936
Picture Butte, AB T0K 1V0
P: 403-824-3072
M: 403-634-1197
F: 403-824-3072
E: vitalgreenfarms@gmail.com

Organic non-homogenized farm fresh
dairy products.

WESTBERRY PROCESSING

Simran or Parm Bains
34488 Bateman Rd.
Abbotsford, BC V2S 7Y8
P: 604-850-0377
E: sbainss@gmail.com
W: westberryfarms.com

Blueberry processing.

WILD MAN RICING

Richard Atkins
PO Box 1842
The Pas, MB R9A 1L6
P: 204-627-0218
F: 204-624-5054
W: www.wildmanricing.ca

Various wild rice products.

WILLOW CREEK ORGANIC GRAIN CO. INC.

George Choboter
313 Main St. NW
Watson, SK S0K 4V0
P: 306-287-3388
F: 877-287-6090
E: wcpackaging@sasktel.net

Food packager/supplier of both its
own brand and bulk products.

WINGTAT GAME BIRD PACKERS LTD.

Eric Ng
9752 186 St.
Surrey, BC V4N 3N7
P: 604-882-0054
E: eric@wingtat.com
W: www.wingtat.ca

Organic chicken eggs.

WINTER'S TURKEYS

Darrel Winter
PO Box 321
Dalemead, AB T0J 0V0
P: 403-936-5586
F: 403-936-5586
E: darrel@wintersturkeys.ca
W: www.wintersturkeys.ca

Providing fresh turkeys at Thanksgiving/Christmas, frozen products throughout the year.

WORRENBERG FARMS

Herbert or Markus Keller
2551 Upperbench Rd.
Keremeos, BC V0X 1N4
P: 250-499-5722
E: mmkeller@telus.net

Custom production of soft apple cider. (Blush Lane, Filsinger, Community Naturals).

ZEBROFF'S ORGANIC FARM

Anna or George Zebroff
1868 Barcelo Rd.
Cawston, BC V0X 1C2
P: 250-499-5374

Organic fruit, juices, jams, dried fruit, salsas, and honey.

SEEDS (NON-GRAIN)

ALBERT LEA SEED

1414 West Main St., PO Box 12
Albert Lea, MN 56007
P: 800-352-5247
W: www.alseed.com

FEDCO SEEDS

PO Box 520
Waterville, ME 04903
P: 207-426-9900
W: www.fedcoseeds.com

FULL CIRCLE SEEDS

PO Box 807
Sooke, BC V9Z 1H8
P: 250-642-3671
E: info@fullcircleseeds.com
W: www.fullcircleseeds.com

HIGH MOWING ORGANIC SEEDS

76 Quarry Rd.
Wolcott, VT 05680
P: 802-472-6174
F: 802-472-3201
W: www.highmowingseeds.com

HORIZON HERBS LLC

PO Box 69
Williams, OR 97544
P: 541-846-6704
F: 541-846-6233
E: hhcustserv@horizonherbs.com
W: www.horizonherbs.com

Seeds for open pollinated vegetables, culinary herbs and medicinal herbs.

JOHNNY'S SELECTED SEEDS

Chris Siladi
PO Box 299
Waterville, ME 4903
P: 207-238-5311
F: 207-238-5375
E: csiladi@johnnyseeds.com
W: www.johnnyseeds.com

Employee-owned seed producer and merchant.

NODRICKS NORSACK SEEDS LTD.

Tanya Deforest
PO Box 2169
Tisdale, SK S0E 1T0
P: 306-873-2345
M: 306-873-7909
F: 306-873-4740
E: marketing.nnsl@sasktel.net

Cleaning alfalfa/clovers. Pea market, retail forages and custom grass blends.

PLANTING SEEDS PROJECT

PO Box 536
Lytton, BC V0K 1Z0
W: www.plantingseedsproject.ca

PRIME GRAINS INC.

John Husband
Box 32
Wawota, SK S0G 5A0
P: 306-739-2900
F: 306-739-2900
E: jhusband@primegrains.com
W: www.primegrains.com

Certified organic Prime Sainfoin landrace seed. Bloat-free, low-input perennial legume forage. Highly nutritious with natural beneficial polyphenol compounds. Loved by animals with research showing healthier and tastier meat.



WESTERN CANADIAN ORGANIC BUSINESS DIRECTORY 2014

STELLAR SEEDS

RRI S4 C7
Kaslo, BC V0G 1M0
P: 250-366-0061
W: stellarseeds.com

SUNSHINE FARM

2225 Saucier Rd.
Kelowna, BC V1W 4B8
P: 250-448-1826
E: sunshinefarm@shaw.ca
W: www.sunshinefarm.net

TOURNE SOL CO-OPERATIVE FARM

1025 Ch. St. Dominique
Les Cedres, QC J7T 1P5
P: 450-452-4271
E: semences@fermetournesol.qc.ca
W: www.fermetournesol.qc.ca

Open pollinated organic seeds.

TWO WINGS FARM

4768 William Head Rd.
Victoria, BC V9C 3Y7
P: 250-478-3794
E: twowings@shaw.ca
W: www.twowingsfarm.com

VITALIS ORGANIC SEEDS

Shaina Bronstein
7 Harris Pl.
Salinas, CA 93901
P: 831-737-0525
E: shaina.bronstein@vitalisorganic.com
W: www.vitalisorganic.com

Breeders and producers of certified organic vegetable and herb seeds.

WEST COAST SEEDS

4930A Elliott St.
Ladner, BC V4K 2Y1
P: 888-804-8820
W: www.westcoastseeds.com

Canadian certified organic seeds for home and market vegetable growing.

WILD GARDEN SEEDS

PO Box 1509
Philomath, OR 97370
P: 541-929-4068
W: www.wildgardenseed.com

WILLIAM DAM SEEDS

279 Hwy 8
Dundas, ON L9H 5E1
P: 905-628-6641
F: 905-627-1729
E: info@damseeds.com
W: www.damseeds.com

Organic vegetable and herb seeds.

SOIL LABS AND GENERAL TESTING

ALS GLOBAL

Blair Easton
2559 - 29 St. NE
Calgary, AB T1Y 7B5
P: 403-291-9897
E: blaireaston@alsglobal.com
W: www.alsglobal.com

Analytical testing provider.

BACK TO YOUR ROOTS SOIL SOLUTIONS INC.

Cindy Nikolaisen
PO Box 1236
Shellbrook, SK S0J 2E0
P: 306-747-4744
F: 306-747-3469
E: backtoyourroots@sasktel.net
W: www.back-to-your-roots.com

Soil fertility products and services.

SOIL FOODWEB CANADA LTD.

285 Service Rd., PO Box 420
Vulcan, AB T0L 2B0
P: 403-485-6981
F: 403-485-6410
E: info@soilfoodweb.ca
W: www.soilfoodweb.ca

Chemistry and biological testing and analysis – soil, compost, compost tea.

WESTERN AG INNOVATIONS

104 - 110 Research Dr., Innovation Pl.
Saskatoon, SK S7N 3R3
P: 306-978-1777
E: info@westernag.ca

Working alongside scientists to gain insight into soil nutrient bioavailability.



Become actively involved in Canada's organic sector:

Join the national organization dedicated to promoting and protecting organic trade.

The Canada Organic Trade Association (COTA) is dedicated to maintaining the integrity of organics in Canada. With members across the organic value chain including non-food and emerging sectors, COTA brings the organic business community together.

Benefits include the latest information, market reports and quick answers on organic regulations and standards in Canada and around the world. Exclusive member newsletters and industry reports give you insider information on important issues affecting our sector.

COTA membership also increases your visibility with current and potential customers and suppliers, offers discounts on trade events, workshops, advertising and funding for export missions.

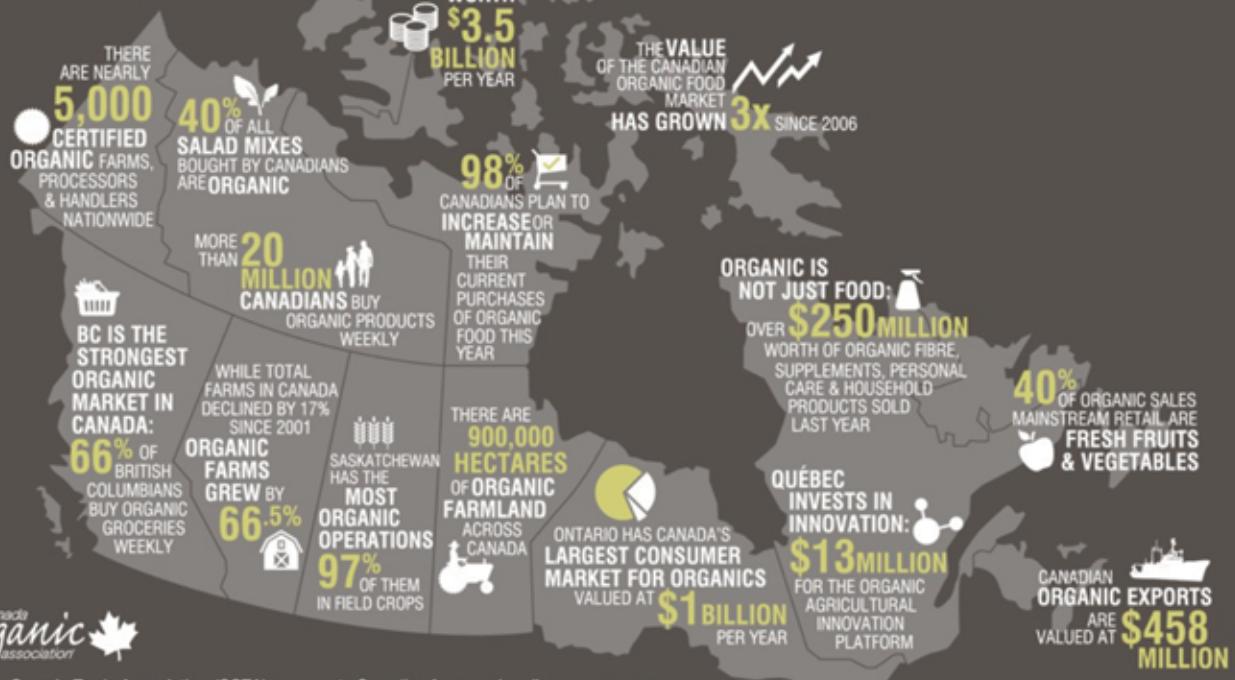
To find out more or to become a member, please visit www.ota-canada.ca or call 613-482-1717.



Association pour le commerce des produits biologiques



CANADA ORGANIC SOWN BY FARMERS. GROWN BY CONSUMERS.



The Canada Organic Trade Association (COTA) represents Canadian farmers, handlers, processors, distributors and retailers across the organic supply chain. COTA works to promote and protect organic in Canada. For more information, visit ota-canada.ca

THINK before you eat

Why eat Canadian Organic food?

- It's great-tasting and nutritious
- It reduces our exposure to pesticides and GMOs
- It's produced and certified to meet national Organic standards
- It's healthy for soil, plants and animals, & reduces our carbon footprint!

When you're planning a meal, choose organic food.

ThinkCanadaOrganic

