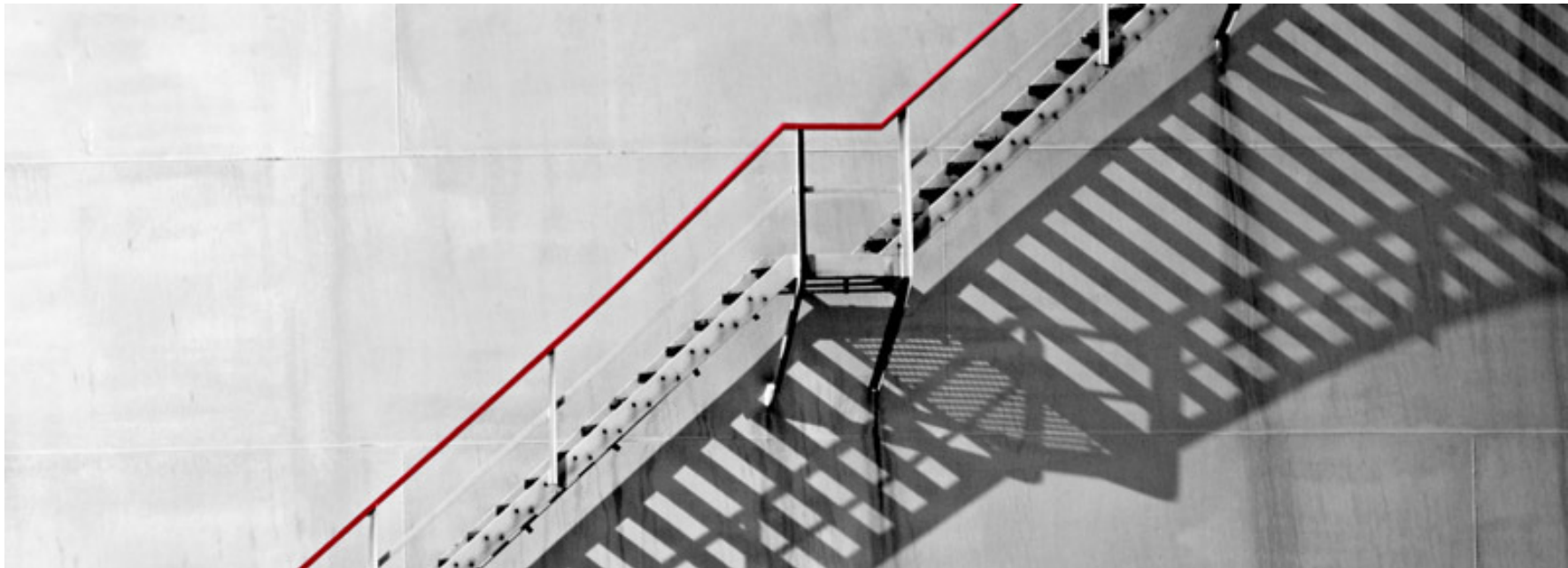


# ANP Audiência Pública #20 – 2018

Palestrante Platts: Bruno Martins  
Gerente de Relacionamento com o Mercado - Brasil

3 de outubro, 2018



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**S&P Global**  
Platts

# Índice

Introdução à Platts

Fundamentos de avaliação de preço

Metodologia definida, relevância do tempo, transparência

Participação robusta e crível no mercado

Formação de preço do Golfo dos EUA em ambiente transparente

P&R

# Platts – Introdução

Somos a **principal fornecedora independente de informações e preços de referência** para os mercados de **commodities e energia**. Clientes em mais de **150 países** contam com nossa **competência em notícias, preços e análises** para oferecer **mais transparência e eficiência** aos mercados.

# Fundamentos de avaliações de preço

## Ingredientes Essenciais



**Metodologia Robusta**

**Transparência**

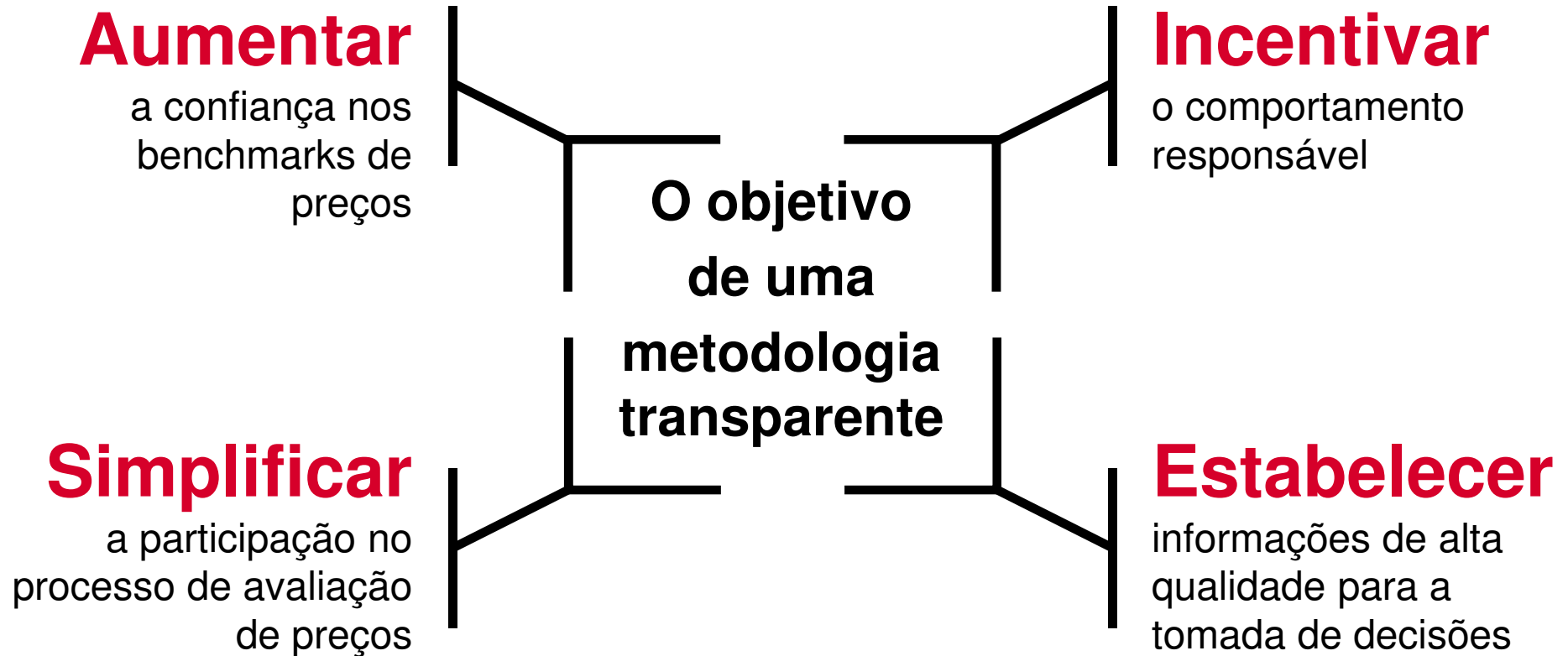
**Preço como uma função do tempo**

**Normas de Negociação Internacional**

**Aceitação e participação do mercado**

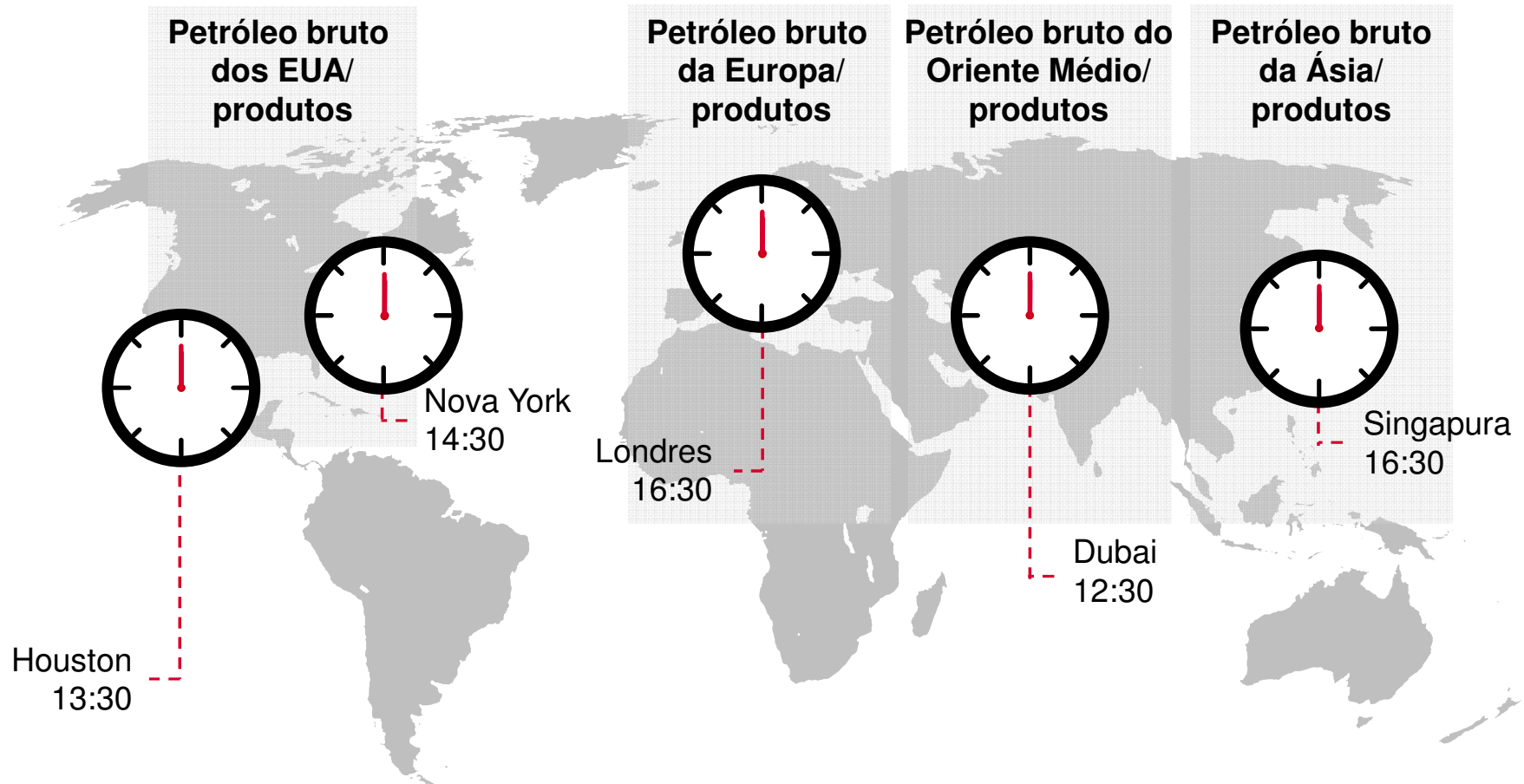
# Metodologia Transparente – O Resultado

## Fundamenta o Desenvolvimento de Mercado



# Precificação Global e Relevância do Tempo

## Registro Horário do Market on Close





# Coleta de dados

Ofertas de compra, ofertas de venda e transações transparentes

Repórteres coletam informações comerciais durante todo o dia





# Como os dados são coletados Entre os mercados mais transparentes do mundo

Trade (WebICE) (ICE) - rcpachino1 @ Platts [LL: 9/26/18 10:52 AM]

View Admin Help Logout

Kill All Activate All **Live Only** Hold Bids Hold All Hold Offers Excel Search...

Orders Deals Positions Options Market Watch UPS Platts USAC Distillates Platts LPG Platts ICE LPG Platts Distillates + Line Space (S) Platts ULSD (S) Platts USGC 62

Hold Orders (inactive)  Live Only  Re-Link Agents History

Product	Hub	Begin Date	End Date	Strip	+	-	Bid Ter...	Sell	Buyer	Qty	Bid	Offer	Qty	Seller	Buy	Last	Volume	Mkt State	Kill	Buyer	Bid	Offer	Qty
Platts Distillates X Grade	GRP 3	28Sep18	28Sep18	STANDARD				Take	AOTNRG	10	0.0200	0.0275	10	BPP	Take	0.0215	60	Final					
								Take	MUSKET	10	0.0200	0.0275	10	GUNVORUSA	Take	0.0215							
								Take	BPP	10	0.0150	0.0350	10	AOTNRG	Take	0.0215							

9/27/2018 2:29 ... 2--Americas 892: Platts Distillates 62 USGC C55, VALERO withdraws bid Nov \$-0.0500 for 25 18:29:56.743 GMT

9/27/2018 2:29 ... 2--Americas 891: Platts Distillates Jet MONTH 2 USAC BPL FE, VALERO BUYS FROM VIT \$-0.0475 for 25 18:29:56.586 GMT

9/27/2018 2:29 ... 2--Americas 890: Platts USGC HSFO FOB Houston MW, CHEMIUMCRP raises bid \$69.35 for 45 18:29:55.619 GMT

9/27/2018 2:29 ... 2--Americas 889: Platts Gasoline A3 USGC C55, LUK BUYS FROM VIT Nov \$-0.0075 for 25 18:29:53.983 GMT

9/27/2018 2:29 ... 2--Americas 888: Platts Gasoline A3 USGC C55, VIT offers on Nov \$-0.0075 for 25 18:29:51.584 GMT

9/27/2018 2:29 ... 2--Americas 887: Platts Gasoline Sub-Octane 10 RVP GRP 3 STANDARD, PHCO <P> offers on \$0.0675 for 10 18:29:50.738 GMT

9/27/2018 2:29 ... 2--Americas 886: Platts Gasoline A3 USGC C55, TAG BUYS FROM ATMI Nov \$-0.0075 for 25 18:29:42.975 GMT

9/27/2018 2:29 ... 2--Americas 885: Platts Gasoline A3 USGC C55, ATMI offers on Nov \$-0.0075 for 25 18:29:42.362 GMT

9/27/2018 2:29 ... 2--Americas 884: Platts Distillates 62 USGC C55, ATMI SELLS TO CCMTLP Nov \$-0.0495 for 25 18:29:40.347 GMT

9/27/2018 2:29 ... 2--Americas 883: Platts Distillates 62 USGC C56, CCMTLP SELLS TO PHCO Nov \$-0.0460 for 25 18:29:36.754 GMT

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9/27/2018 2:29 ... 2--Americas 881: Platts Distillates 54 USGC C56, AOTNRG BUYS FROM VALERO Nov \$-0.0800 for 25 18:29:27.248 GMT

9/27/2018 2:29 ... 2--Americas 879: Platts Gasoline A3 USGC C55, BPP BUYS FROM VIT Nov \$-0.0075 for 25 18:29:23.489 GMT

9/27/2018 2:29 ... 2--Americas 880: Platts Gasoline Sub-Octane 10 RVP GRP 3 STANDARD, APEXINC TAKING PHCO <P> offer \$0.0675 for 10 18:29:2

9/27/2018 2:29 ... 2--Americas 878: Platts Gasoline A3 USGC C55, VIT offers on Nov \$-0.0075 for 25 18:29:22.288 GMT

9/27/2018 2:29 ... 2--Americas 877: Platts Distillates 62 USGC C56, LUK withdraws bid Nov \$-0.0475 for 25 18:29:20.698 GMT

9/27/2018 2:29 ... 2--Americas 876: Platts Distillates 62 USGC C56, LUK withdraws bid Nov \$-0.0460 for 25 18:29:19.719 GMT

9/27/2018 2:29 ... 2--Americas 875: Platts Gasoline A3 USGC C55, GUNVORUSA BUYS FROM ATMI Nov \$-0.0075 for 25 18:29:18.727 GMT

9/27/2018 2:29 ... 2--Americas 874: Platts Gasoline A3 USGC C55, ATMI offers on Nov \$-0.0075 for 25 18:29:12.314 GMT

9/27/2018 2:29 ... 2--Americas 873: Platts Gasoline A3 USGC C55, EPO BUYS FROM VIT Nov \$-0.0075 for 25 18:29:11.373 GMT

9/27/2018 2:29 ... 2--Americas 871: Platts Gasoline A3 USGC C55, GUNVORUSA BUYS FROM ATMI Nov \$-0.0075 for 25 18:29:08.612 GMT

9/27/2018 2:29 ... 2--Americas 872: Platts Gasoline A3 USGC C55, VIT offers on Nov \$-0.0075 for 25 18:29:08.799 GMT

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9/27/2018 2:29 ... 2--Americas 869: Platts Distillates X Grade GRP 3 STANDARD, APEXINC BUYS FROM USO \$0.0215 for 10 18:29:06.452 GMT

9/27/2018 2:29 ... 2--Americas 868: Platts Gasoline A3 USGC C55, BPP BUYS FROM VIT Nov \$-0.0075 for 25 18:29:04.915 GMT

9/27/2018 2:29 ... 2--Americas 866: Platts Gasoline A3 USGC C55, BPP BUYS FROM ATMI Nov \$-0.0075 for 25 18:29:03.323 GMT

9/27/2018 2:29 ... 2--Americas 867: Platts Distillates 62 USGC C55, ATMI SELLS TO TAG Nov \$-0.0490 for 25 18:29:03.439 GMT

9/27/2018 2:29 ... 2--Americas 865: Platts Distillates 62 USGC C55, ATMI SELLS TO NICH Nov \$-0.0490 for 25 18:29:02.643 GMT

9/27/2018 2:29 ... 2--Americas 864: Platts Gasoline M3 USGC C55, CCMTLP offers on Nov \$0.0600 for 25 18:29:00.442 GMT

9/27/2018 2:28 ... 2--Americas 863: Platts Distillates X Grade GRP 3 STANDARD, USO lowers offer \$0.0215 for 10 18:28:58.714 GMT

9/27/2018 2:28 ... 2--Americas 862: Platts Gasoline M3 USGC C55, TransMontaigne BUYS FROM CCMTLP Nov \$0.0600 for 25 18:28:57.442 GMT

9/27/2018 2:28 ... 2--Americas 861: Platts Distillates Jet Linden C53, GUNVORUSA raises bid \$-0.0400 for 25 18:28:52.56 GMT

9/27/2018 2:28 ... 2--Americas 860: Platts Distillates 54 USGC C56, VALERO lowers offer Nov \$-0.0800 for 25 18:28:47.656 GMT

9/27/2018 2:28 ... 2--Americas 859: Platts Gasoline A3 USGC C55, VIT offers on Nov \$-0.0075 for 25 18:28:46.683 GMT

9/27/2018 2:28 ... 2--Americas 857: Platts Distillates Jet MONTH 2 USAC BPL FE, VALERO raises bid \$-0.0500 for 25 18:28:43.345 GMT

9/27/2018 2:28 ... 2--Americas 858: Platts Gasoline A3 USGC C55, CHEV raises bid Nov \$-0.0095 for 25 18:28:43.484 GMT

9/27/2018 2:28 ... 2--Americas 856: Platts Gasoline A3 USGC C55, BPP BUYS FROM VIT Nov \$-0.0075 for 25 18:28:42.394 GMT

2--Americas 892: Platts Distillates 62 USGC C55, VALERO withdraws bid Nov \$-0.0500 for 25 18:29:56.743 GMT  
27Sep18/ 229 pm EDT/1829 GMT  
1829 GMT: Platts Distillates 62 USGC C55, VALERO withdraws bid  
Nov \$-0.0500 for 25 18:29:56.743 GMT

--Platts Global Alert--

Alerts (0) | 13:29:58 CDT | Users: 19824

# Um dia no Market On Close:

27 de setembro de 2018, produtos da Costa do Golfo dos EUA

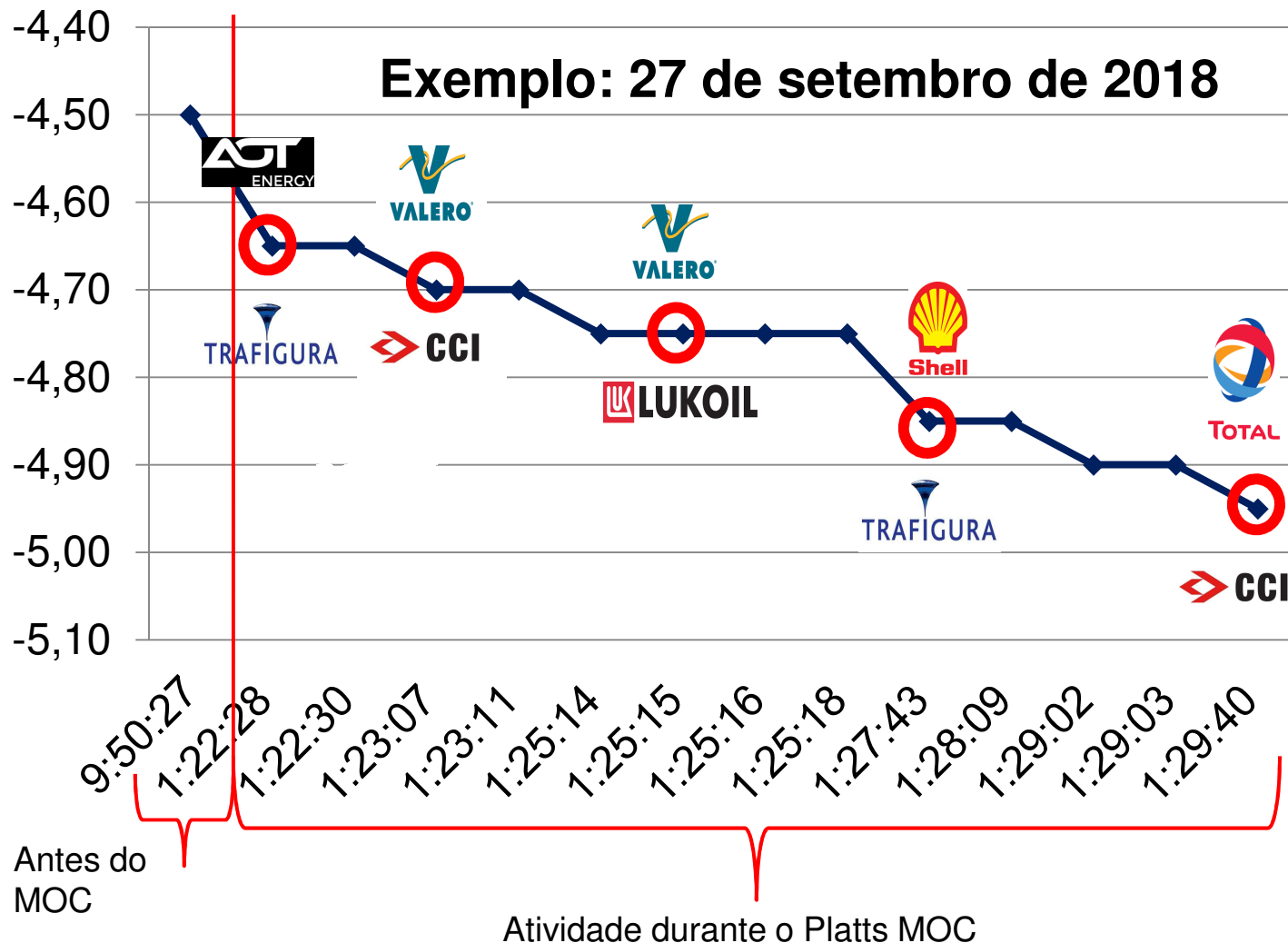
Mercado	# de Participantes	Negócios	Volume negociado	Ofertas	Players
<b>Destilados USGC (diesel e jet)</b>	23	17	425.000 barris	94	Astra Oil Trading, APEX, Total, BP, Castleton, Chevron, Enterprise Partners, Glencore, Gunvor, Koch, Lukoil, Mercuria, Motiva, Musket, Northville, Phillips 66, Pilot, Shell, Trafigura, TransMontaigne, Valero, Vitol, World Fuels Service
<b>Gasolina USGC</b>	15	25	625.000 barris	55	Total, BP, Castleton, Chevron, Eni, Enterprise Partners, George E Warren, Gunvor, Lukoil, Phillips 66, Shell, Sunoco, Trafigura, TransMontaigne, Vitol

# Precificação fundamentada por um processo transparente e dados robustos

## Platts US Gulf Coast ULSD (diesel)

### Resumo

- 17 ofertas de compra
- 20 ofertas de venda
- 13 negócios
- Volume total negociado 325.000 barris



# PERGUNTAS E RESPOSTAS