

## ADVANCED AIR MOBILITY

Conference 2024

#### **BNDES** support to AAM

Sergio B. Varella Gomes

Airline & Aircraft Industry Research Senior Analyst

27 Nov 2024



MINISTÉRIO DO DESENVOLVIMENTO, INDÚSTRIA, COMÉRCIO E SERVIÇOS







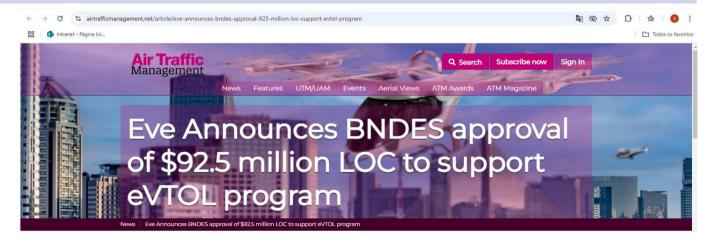




## UAM - BNDES support to Eve

% disbursed	Year of approval	Finance Program	Amount – R\$ M
100%	2022	Climate Fund – Urban Mobility	R\$ 80 milhões
90%	2022	Incentive to Innovation - A	R\$ 410 milhões
Purpose: support to the 1st phase of eVTOL development			
_*	2024	BNDES More Innovation – Investments in Innovation	R\$ 500 milhões

Purpose: Establishment of the eVTOL production plant in Taubaté - SP.



<sup>\*</sup> Disbursements starting in 2025

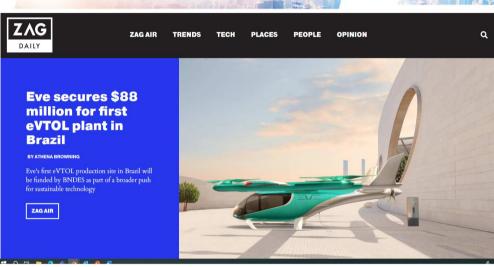


### AAM - BNDES support...

#### **Further support challenges:**

- > Financing the purchase of the aircraft
- ✓ for the domestic market.
- √ for exports: BNDES as the Brazilian ECA Export Credit Agency => ASU rules apply
- ✓ modelling the assets' cashflows... (???) => EBITDAR, a quest!
- Financing the ecossystem:
- ✓ vertiports
- ✓ drones
- ✓ air traffic management systems
- ✓ the domestic production chain
- **√** ...





Eve and Moviation sign letter of intent for first eVTOL urban ATM agreement in South Korea

A Press



# Obrigado!!! sbvg@bndes.gov.br









- Ouvidoria
  0800 702 6307
  www.bndes.gov.br/ouvidoria
- Fale Conosco www.bndes.gov.br/faleconosco
- facebook.com/bndes.imprensa
- twitter.com/bndes
- youtube.com/bndesgovbr
- in linkedin.com/company/bndes
- Instagram.com/bndesgovbr

